

# Annual Report 2021



Part of the Farm Credit System

## Letter to Stockholders

On behalf of the board of directors and staff of Legacy Ag Credit, ACA, we are pleased to present our 2021 Annual Report and financial results.

Despite uncertainties going into 2021 surrounding emerging coronavirus variants, looming inflationary pressures resulting from economic stimulus, global economies, and other factors, we are pleased to report that 2021 was a successful year for the association. Legacy saw a significant increase in loan production across its entire 10-county territory, strong earnings, and continued strong asset quality. We were also able to increase the amount of patronage paid from 2021 earnings.

The coronavirus pandemic presented unique lending opportunities for Legacy in 2021. We saw a significant increase in borrowers seeking financing for rural homes and recreational land. As the country adapted to lockdowns and restricted public gatherings, businesses transitioned to a remote work environment for many of their employees. The result, as more and more employees were able to work remotely, was a substantial increase in demand for rural property and a rural lifestyle.

While our annual report and the accompanying footnotes provide detailed information about our performance in 2021 and our financial condition at December 31, 2021, we wanted to mention a few highlights. Total assets were \$354.0 million at December 31, 2021, compared to \$308.0 million at December 31, 2020, a \$46.0 million or 14.9% increase. The increase was driven primarily by the growth in loans outstanding during 2021. Net loans outstanding totaled \$342.9 million at December 31, 2021, compared to \$298.0 million at December 31, 2020, a \$44.9 million or 15.1% increase. Net income was \$4.2 million for 2021. Members' equity was \$64.9 million or 18.3% of total assets at December 31, 2021, compared to \$63.1 million or 20.5% of total assets at December 31, 2020. At December 31, 2021, approximately 99.3% of the association's loans were considered acceptable credit quality, compared to 99.2% at December 31, 2020

Legacy began construction on a new Canton branch location in 2021. We believe a new and improved Canton facility will enhance the loan production efforts for the association as well as accommodate increased growth in loan activity and personnel in our Canton office. Completion is anticipated in the fourth quarter of 2022.

2021 was our second year offering Legacy Scholarships to eligible high school seniors. Legacy awarded \$25,000 in scholarships to graduating students who reside in Legacy's territory, have been involved in agriculture, and have expressed a desire to continue their education.

We are pleased to announce that the board has declared a cash patronage of \$2.846 million or approximately 66% of our 2021 net income to our member-borrowers. With this patronage payment, the association will have returned approximately \$21 million to our members over the past 10 years. The patronage will be paid in March 2022 and represents over 1.00% of the average member's outstanding 2021 loan balance.

As in the past, we will continue to stay focused on the things we can control and work every day to improve the association for our membership. Even with emerging concerns about rising interest rates, increasing inflation, and global conflict, we approach 2022 with confidence and optimism. Legacy has a talented team of dedicated directors and employees who consistently try to demonstrate our core values while fulfilling our mission of supporting agriculture and rural communities by providing access to reliable and consistent credit.

We would like to thank you for your ongoing support and encourage you to continue to support the association by telling your friends and neighbors about Legacy Ag Credit and sending referrals our way. Finally, we cordially invite each of you to attend our annual stockholder meeting to be held on April 20, 2022 in our Sulphur Springs office.

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Terry Milligan Chairman, Board of Directors

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Derrell W. Chapman, CPA, Chief Executive Officer

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#### REPORT OF MANAGEMENT

The consolidated financial statements of Legacy Ag Credit, ACA (association or Legacy) are prepared by management, who is responsible for the statements' integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. Other financial information included in the annual report is consistent with that in the consolidated financial statements.

To meet its responsibility for reliable financial information, management depends on the Farm Credit Bank of Texas' (FCBT or bank) and the association's accounting and internal control systems, which have been designed to provide reasonable, but not absolute, assurance that assets are safeguarded, and transactions are properly authorized and recorded. The systems have been designed to recognize that the cost of controls must be related to the benefits derived. The consolidated financial statements are audited by PricewaterhouseCoopers LLP, independent accountants, who also conduct a review of internal controls to the extent necessary to comply with auditing standards solely for the purpose of establishing a basis for reliance thereon in determining the nature, extent and timing of audit tests applied in the audit of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America. The association is also examined by the Farm Credit Administration.

The board of directors has overall responsibility for the association's systems of internal control and financial reporting. The board consults regularly with management and reviews the results of the audits and examinations referred to previously.

The undersigned certify that we have reviewed this annual report, that it has been prepared in accordance with all applicable statutory and regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge or belief.

Derrell W. Chapman, CPA, Chief Executive Officer March 11, 2022

Terry Milligan, Chairman, Board of Directors March 11, 2022

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Heather Johnson, CPA, Chief Financial Officer March 11, 2022

## **REPORT OF AUDIT COMMITTEE**

The Audit Committee (committee) is composed of directors Cheryl Scott, Terry Milligan, Cody Newman and Danny Evans. The committee met 16 times in 2021, either in person or by teleconference. The committee oversees the scope of Legacy's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from those auditing activities. The committee's approved responsibilities are described more fully in the Audit Committee Charter, which is available on request or on Legacy's website. The committee approved the appointment of PricewaterhouseCoopers LLP (PwC) as the association's independent auditor for 2021.

Management is responsible for Legacy's internal controls and the preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. The consolidated financial statements are prepared under the oversight of the committee. PwC is responsible for performing an independent audit of Legacy's consolidated financial statements in accordance with auditing standards generally accepted in the United States of America and for issuing a report thereon. The committee's responsibilities include monitoring and overseeing these processes.

In this context, the committee reviewed and discussed Legacy's unaudited consolidated financial statements for the year ended December 31, 2021 with management and PwC. The committee also reviews with PwC the matters required to be discussed by authoritative guidance "The Auditor's Communication With Those Charged With Governance," and both PwC's and Legacy's internal auditors directly provide reports on significant matters to the committee.

The committee discussed with PwC its independence from Legacy. The committee also reviewed the nonaudit services provided by PwC and concluded that these services were not incompatible with maintaining the independent accountant's independence. The committee has discussed with management and PwC such other matters and received such assurances from them as the committee deemed appropriate.

Based on the foregoing review and discussions and relying thereon, the committee recommended that the board of directors include the audited consolidated financial statements in Legacy's Annual Report to Stockholders for the year ended December 31, 2021.

Audit Committee Members

Cheryl Scott, CPA, Chair Terry Milligan Cody Newman Danny Evans

March 11, 2022

# FIVE-YEAR SUMMARY OF SELECTED CONSOLIDATED FINANCIAL DATA (unaudited) (dollars in thousands)

		2021		2020		2019		2018		2017
alance Sheet Data										
Assets										
Cash	\$	105	\$	129	\$	126	\$	127	\$	105
Loans		344,279		299,171		281,657		263,318		246,433
Less: allowance for loan losses		1,417		1,173		1,245		1,312		1,303
Net loans		342,862		297,998		280,412		262,006		245,130
Investment in and receivable from										
the Farm Credit Bank of Texas		5,370		4,735		4,562		4,442		3,894
Other property owned, net		-		-		-		49		-
Other assets		5,657		5,162		3,887		2,198		1,931
Total assets	\$	353,994	\$	308,024	\$	288,987	\$	268,822	\$	251,060
Liabilities										
Obligations with maturities										
of one year or less	\$	2,131	\$	1,554	\$	1,717	\$	1,403	\$	3,485
Obligations with maturities	*	_,		<u>)</u>				,		- )
greater than one year		286,948		243,375		226,308		208,102		192,116
Total liabilities		289,079		244,929		228,025		209,505		195,601
Members' Equity										
Capital stock and participation										
certificates		1,172		1,084		1,079		1,075		1,107
Unallocated retained earnings		63,742		62,004		59,857		58,183		54,313
-		05,742		02,004		26		58,185 59		39
Accumulated other comprehensive income (loss)		64,915		63,095		60,962				
Total members' equity	¢	,	¢		¢	-	¢	59,317	¢	55,459
Total liabilities and members' equity	\$	353,994	\$	308,024	\$	288,987	\$	268,822	\$	251,060
tatement of Income Data										
Net interest income	\$	9,048	\$	8,153	\$	8,108	\$	7,862	\$	7,556
(Provision for loan losses)	Φ	,040	ψ	0,155	Ψ	0,100	ψ	7,002	ψ	7,550
loan loss reversal		(139)		85		61		165		201
Income from the Farm Credit Bank of Texas		1,872		1,409		1,129		980		811
Other noninterest income		827		487		286		381		363
								(5,519)		
Noninterest expense	ſ	(7,400)	¢	(5,621)	¢	(5,610)	¢	<u> </u>	¢	(5,523
Net income (loss)	\$	4,208	\$	4,513	\$	3,974	\$	3,869	\$	3,408
ey Financial Ratios for the Year										
Return on average assets		1.3%		1.5%		1.4%		1.5%		1.4%
Return on average members' equity		6.7%		7.4%		6.7%		6.7%		6.0%
Net interest income as a percentage of										
average earning assets		2.9%		2.8%		2.9%		3.0%		3.2%
Net charge-offs (recoveries) as a										
percentage of average loans		033%		005%		.002%		070%		.200%

## FIVE-YEAR SUMMARY OF SELECTED CONSOLIDATED FINANCIAL DATA (unaudited) (dollars in thousands)

	2021	2	2020	2	019	2018	,	2017
Key Financial Ratios at Year End *	 					 		2017
Members' equity as a percentage								
of total assets	18.3%		20.5%		21.1%	22.1%		22.1%
Debt as a percentage of								
members' equity	445.3%		388.2%		374.0%	353.2%		352.7%
Allowance for loan losses as								
a percentage of loans	.4%		.4%		.4%	.5%		.5%
Common equity tier 1 ratio	19.0%		20.6%		21.4%	21.8%		22.8%
Tier 1 capital ratio	19.0%		20.6%		21.4%	21.8%		22.8%
Total capital ratio	19.5%		21.1%		21.9%	22.3%		23.6%
Permanent capital ratio	19.1%		20.7%		21.5%	21.9%		23.0%
Tier 1 leverage ratio	17.2%		18.9%		19.7%	20.5%		21.7%
UREE leverage ratio	18.2%		20.0%		20.8%	21.4%		22.8%
Total surplus ratio	n/a		n/a		n/a	n/a		n/a
Core surplus ratio	n/a		n/a		n/a	n/a		n/a
Net Income Distribution								
Cash dividends	\$ 2,470	\$	2,365	\$	2,300	\$ 2,100	\$	2,400

\*Effective January 1, 2017, the new regulatory capital ratios were implemented by the association. The association's ratios remained above the regulatory minimums, including the conservation and leverage buffers at December 31, 2021. For more information, see Note 9, "Members Equity", in the accompanying financial statements.

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Unaudited)

The following commentary explains management's assessment of the principal aspects of the consolidated financial condition and results of operations of Legacy, including its wholly owned subsidiaries, Legacy, PCA and Legacy Land Bank, FLCA, for the years ended December 31, 2021, 2020 and 2019, and should be read in conjunction with the accompanying consolidated financial statements. The accompanying financial statements were prepared under the oversight of the association's audit committee.

#### **Forward-Looking Information:**

This annual information statement contains forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Words such as "anticipates," "believes," "could," "estimates," "may," "should," "will" or other variations of these terms are intended to identify the forward-looking statements. These statements are based on assumptions and analyses made in light of experience and other historical trends, current conditions and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties, many of which are beyond our control. These risks and uncertainties include, but are not limited to:

- political, legal, regulatory and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural utility, international and farm-related business sectors;
- weather-related, disease-related and other adverse climatic or biological conditions that periodically occur that impact agricultural productivity and income;
- changes in United States government support of the agricultural industry and the System as a government-sponsored enterprise, as well as investor and rating agency reactions to events involving the U.S. government and governmentsponsored enterprises; and
- actions taken by the Federal Reserve System in implementing monetary policy.

#### **Significant Events:**

#### **Patronage Refunds Received From FCBT**

In December 2021, the association received patronage of \$1,782,191 from the bank, representing 64 basis points on the average daily balance of the association's direct loan with the bank. During 2021, the association received \$89,456 in patronage payments from the bank, based on the association's stock investment in the bank.

The board of directors and management remain committed to maintaining the financial integrity of the association while offering competitive loan products that meet the financial needs of agricultural producers.

#### **Patronage Refunds by Association**

In January 2022, the board of directors approved a patronage payment of \$2,846,000 related to 2021 earnings, which will be paid in March 2022.

In January 2021, the board of directors approved a patronage payment of \$2,470,000 related to 2020 earnings, which was paid in March 2021.

In January 2020, the board of directors approved a patronage payment of \$2,365,000 related to 2019 earnings, which was paid in April 2020.

#### **COVID Discussion:**

Legacy Ag Credit, ACA has been operating under a presidentially declared emergency since March 13, 2020 due to the Coronavirus Disease 2019 (also referred to as COVID-19). Additionally, at various times the association has operated under both state and local government level mandates across its 10-county territory as cases reported in the U.S. and within Legacy's territory have fluctuated widely due to several factors, including the emergence of new variants and associated governmental responses. Despite these unprecedented times and conditions, the association continues to fulfill its mission to support agriculture and rural communities by providing access to reliable and consistent credit.

### Loan Portfolio:

The association makes and services loans to farmers, ranchers, rural homeowners and certain farm-related businesses. The association's loan volume consists of long-term farm mortgage loans, production and intermediate-term loans, and farm-related business loans. These loan products are available to eligible borrowers with competitive variable and fixed interest rates. Typical maturities range from one year for operating loans to 20 or 30 years for real estate secured mortgage loans. Payments on loans may be monthly, quarterly, annually, or other frequencies depending on cash flow of the borrower.

The association's loan portfolio, netted for funds held totaled \$344.279.818, \$299.170.905 and \$281.657.383 as of December 31. 2021, 2020 and 2019, respectively. A more detailed description of the association's loan portfolio can be found in Note 3 to the consolidated financial statements, "Loans and Allowance for Loan Losses".

#### **Purchase and Sales of Loans:**

During 2021, 2020 and 2019, the association was participating in loans with other lenders. As of December 31, 2021, 2020 and 2019, these participations totaled \$48,174,046, \$47,508,601 and \$41,654,380, or 14.0%, 15.9% and 14.8% of loans, respectively. The association has also sold participations of \$10,105,909, \$367,270 and \$378,537 as of December 31, 2021, 2020 and 2019, respectively.

#### **Risk Exposure:**

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned, net.

The following table illustrates the association's components and trends of high-risk assets as of December 31 for the prior three years:

	 2021			2020		2019			
	 Amount	%		Amount	%	Amount		%	
Nonaccrual	\$ 2,681,965	74.9%	\$	2,366,324	49.2%	\$	3,195,559	54.3%	
Formally restructured	 900,039	25.1%		2,443,488	50.8%		2,689,986	45.7%	
Total	\$ 3,582,004	100.0%	\$	4,809,812	100.0%	\$	5,885,545	100.0%	

At December 31, 2021, 2020 and 2019, loans that were considered impaired totaled \$3,582,004, \$4,809,812 and \$5,885,545, representing 1.0%, 1.6% and 2.1% of loan volume, respectively. Impaired loans consist of all high-risk assets except other property owned. The association held no properties classified as other property owned at December 31, 2021, 2020, or 2019.

Except for the relationship between installment due date and seasonal cash-flow capabilities of the borrower, the association is not affected by any seasonal characteristics. The factors affecting the operations of the association are the same factors that would affect any agricultural real estate lender.

## **Allowance for Loan Losses:**

The following table provides relevant information regarding the allowance for loan losses as of, or for the year ended, December 31:

	 2021	2020	 2019
Allowance for loan losses	\$ 1,417,406	\$ 1,173,442	\$ 1,245,333
Allowance for loan losses to total loans	.4%	.4%	.4%
Allowance for loan losses to nonaccrual loans	52.8%	49.6%	39.0%
Allowance for loan losses to impaired loans	39.6%	24.4%	21.2%
Net charge-offs to average loans	033%	005%	.002%

The allowance is based on a periodic evaluation of the loan portfolio by management in which numerous factors are considered, including economic conditions, loan portfolio composition, collateral value, portfolio quality, current production conditions and economic conditions, and prior loan loss experience. Management may consider other qualitative factors in determining and supporting the level of allowance for loan losses including but not limited to: the concentration of lending in agriculture, combined

with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects, borrower repayment capacity, depth of lender staff, and/or past trends, and weather-related influences. As a result of the COVID-19 virus in 2021 and the uncertainty of its impact on association borrowers, the association included a qualitative component within the allowance for possible COVID-19 related loan losses.

Based upon ongoing risk assessment and the allowance for loan loss procedures outlined above, the allowance for loan loss is considered by management adequate to compensate for inherent losses in the loan portfolio. Management's process for the evaluation of allowance for loan losses includes a portfolio analysis and historical loss experience.

## **Results of Operations:**

The association's net income for the year ended December 31, 2021 was \$4,207,965, compared to \$4,512,969 for the year ended December 31, 2020, a decrease of \$305,004, or 6.8%. The association's net income for the year ended December 31, 2020 was \$4,512,969 compared to \$3,974,236 for the year ended December 31, 2019, an increase of \$538,733 or 13.6%.

Net interest income totaled \$9,048,200 in 2021 compared to \$8,152,981 in 2020, an increase of \$895,219, or 11.0%. The \$8,152,981 net interest income in 2020 compared to \$8,107,873 in 2019 was \$45,108 or .56% greater than the prior year. Net interest income is the principal source of earnings for the association and is impacted by volume, yields on assets and cost of debt. The effects of changes in average volume and interest rates on net interest income over the past three years are presented in the following tables:

	2	2021		2020	20	19		
	Average		Average		Average			
	Balance	Interest	Balance	Interest	Balance	Interest		
Loans	\$ 317,990,28	6 \$ 14,503,745	\$ 287,046,47	14,025,794	\$ 271,724,850	\$ 14,826,124		
Interest-bearing liabilities	263,080,11	1 5,455,545	232,772,77	5,872,813	217,297,015	6,718,251		
Impact of capital	\$ 54,910,17	5	\$ 54,273,69	9	\$ 54,427,835			
Net interest income		\$ 9,048,200		\$ 8,152,981		\$ 8,107,873		
		2021	,	2020	20	19		
	Aver	age Yield	Aver	age Yield	Averag	e Yield		
Yield on loans	4.	56%	4	.89%	5.4	6%		
Cost of interest-bearing								
liabilities	2.	.07%	2	.52%	3.09%			
Interest rate spread	2.	49%	2	.36%	2.36%			
		2021 vs. 2020			2020 vs. 2019			
	Incr	ease (decrease) due t	to	Incre	ase (decrease) du	le to		
	Volume	Rate	Total	Volume	Rate	Total		
Interest income - loans	\$ 1,511,977	\$ (1,034,026)	6 477,951	\$ 835,994	\$ (1,636,324)	\$ (800,330)		
Interest expense	764,654	(1,181,922)	(417,268)	478,464	(1,323,902)	(845,438)		
Net interest income	\$ 747,323	\$ 147,896		\$ 357,530	\$ (312,422)	\$ 45,108		

Interest income for 2021 increased by \$477,951, or 3.4%, compared to 2020, primarily due to an increase in loan volume that was partially offset by declines in yields on earning assets. Interest expense for 2021 decreased by \$417,268, or 7.1%, compared to 2020 due to a decrease in cost of interest-bearing liabilities offset by an increase in note payable. The interest rate spread increased by 13 basis points to 2.49% in 2021 from 2.36% in 2020, primarily due to the decline in the cost of interest-bearing liabilities. The interest rate spread remained unchanged at 2.36% in 2020 from 2019.

Noninterest income for 2021 increased by \$803,488, or 42.4%, compared to 2020, due primarily to an increase in loan fees, an increase in patronage income from the bank, an increase in in-house appraisal fees, and a gain on sale of Legacy fleet vehicles. Noninterest income for 2020 increased by \$480,292, or 33.9%, compared to 2019, due primarily to an increase in loan fees and an increase in patronage income from the bank.

Provisions for loan losses increased by \$224,528, or 263.1%, compared to 2020, due primarily to growth in loan volume in addition to a collective impairment pool established on the association's poultry-dependent commodities, which represent close to one third of core portfolio volume.

Operating expenses consist primarily of salaries, employee benefits and purchased services. Expenses for purchased services may include administrative services, marketing, information systems, accounting and loan processing, among others. Operating expenses increased by \$1.78 million, or 31.7%, in 2021 compared to 2020 primarily due to increases in staffing to accommodate increased loan activity and branch additions completed in 2020 in Terrell and Longview and an additional commercial rental property in Sulphur Springs. The increase in operating expenses also reflected the costs of the association's focused advertising and public relations efforts as well as an increase of \$78,000 in premiums to the Insurance Fund, resulting from an increase in the premium rates from 11 basis points in 2020 to 16 basis points during 2021.

For the year ended December 31, 2021, the association's return on average assets was 1.3%, as compared to 1.5% and 1.4% for the years ended December 31, 2020 and 2019, respectively. For the year ended December 31, 2021, the association's return on average members' equity was 6.7%, as compared to 7.4% and 6.7% for the years ended December 31, 2020 and 2019, respectively.

Because the association depends on the bank for funding, any significant positive or negative factors affecting the operations of the bank may have an effect on the operations of the association.

## Liquidity and Funding Sources:

The interest rate risk inherent in the association's loan portfolio is substantially mitigated through the funding relationship with the bank. The bank manages interest rate risk through its direct loan pricing and asset/liability management process.

The primary source of liquidity and funding for the association is a direct loan from the bank. The outstanding balance of \$286,451,817, \$242,927,735 and \$225,732,667 as of December 31, 2021, 2020 and 2019, respectively, is recorded as a liability on the association's balance sheet. The note carried a weighted average interest rate of 2.07%, 2.52% and 3.09% at December 31, 2021, 2020 and 2019, respectively. The indebtedness is collateralized by a pledge of substantially all of the association's assets to the bank and is governed by a general financing agreement. The increase in note payable to the bank and related accrued interest payable since December 31, 2020, is due to the increase in loan volume. The association's own funds, which represent the amount of the association's loan portfolio funded by the association's equity, were \$56,498,722, \$54,973,786 and \$54,841,828 at December 31, 2021, 2020 and 2019, respectively. The maximum amount the association may borrow from the bank as of December 31, 2021, was \$340,304,766 as defined by the general financing agreement. The indebtedness continues in effect until the expiration date of the general financing agreement, which is September 30, 2022, unless sooner terminated by the bank upon the occurrence of an event of default, or by the association, in the event of a breach of this agreement by the bank, upon giving the bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the bank 120 days' prior written notice.

The liquidity policy of the association is to manage cash balances, to maximize debt reduction and to increase accrual loan volume. This policy will continue to be pursued during 2022. As borrower payments are received, they are applied to the association's note payable to the bank.

The association will continue to fund its operations through direct borrowings from the bank, capital surplus from prior years and borrower stock. It is management's opinion that funds available to the association are sufficient to fund its operations for the coming year.

## **Capital Resources:**

The association's capital position remains strong, with total members' equity of \$64,915,507, \$63,095,640 and \$60,961,889 at December 31, 2021, 2020 and 2019, respectively. Under regulations governing minimum permanent capital adequacy and other capitalization issues, the association is required to maintain a minimum adjusted permanent capital of 7.0% of risk-weighted assets as defined by the FCA. The permanent capital ratio measures available at-risk capital relative to risk-weighted assets and off-balance-sheet contingencies. The ratio is an indicator of the institution's financial capacity to absorb potential losses beyond that provided in the allowance for loss accounts. The association's permanent capital ratio at December 31, 2021, 2020 and 2019 was 19.1%, 20.7% and 21.5%, respectively.

**Significant Recent Accounting Pronouncements:** Refer to Note 2 – "Summary of Significant Accounting Policies" in this annual report for disclosures of recent accounting pronouncements which may impact the association's consolidated financial position and results of operations and for critical accounting policies.

## **Regulatory Matters:**

At December 31, 2021, the association was not under written agreements with the Farm Credit Administration.

On January 5, 2021, the FCA posted an informational memorandum providing guidance to the Farm Credit System on managing challenges associated with COVID-19. The informational memorandum provided supplements on flood insurance requirements, consumer financial protection, and electronic delivery of borrower rights notices. On January 12, 2021, the FCA posted a supplement to its January 5, 2021, informational memorandum, which provided updated guidance to Farm Credit System institutions on issues related to COVID-19. The supplement covers regulatory capital requirements for Paycheck Protection Program loans. On January 28, 2021, the FCA posted a supplement to its January 5, 2021, informational memorandum, which provided updated guidance to Farm Credit System institutions on issues related to COVID-19. The supplement to its January 5, 2021, informational memorandum, which provided updated guidance to Farm Credit System institutions on issues related to COVID-19. The Supplement to its January 5, 2021, informational memorandum, which provided updated guidance to Farm Credit System institutions on issues related to COVID-19. The supplement to its January 5, 2021, informational memorandum, which provided updated guidance to Farm Credit System institutions on issues related to COVID-19. The supplement discusses matters related to association annual meetings and elections during the 2021 calendar year.

On February 5, 2021, the FCA posted an informational memorandum on maintaining and using stockholder lists. The informational memorandum provides institutions with guidance on maintaining the lists and using them to establish who should receive voting and financial information.

On June 30, 2021, the FCA posted an advance notice of proposed rulemaking to seek public comments on how to amend or restructure bank liquidity regulations. The FCA is considering whether to amend the existing liquidity regulatory framework so banks can better withstand crises that adversely impact liquidity. The comment period ended on November 27, 2021.

On August 26, 2021, the FCA published a proposed rule in the Federal Register on defining and establishing risk-weightings for high-volatility commercial real estate (HVCRE) exposures. The comment period ended on January 24, 2022.

On September 9, 2021, the FCA adopted a final rule on the tier 1/tier 2 capital framework. The rule clarifies the regulations, simplifies certain requirements, and changes the lending and leasing limit base calculation to be computed using total capital instead of permanent capital. It also codifies guidance provided in FCA Bookletter 068. On October 1, 2021, the FCA published the final rule on the tier 1/tier 2 capital framework in the Federal Register. The final rule became effective on January 1, 2022.

On December 8, 2021, the FCA posted an informational memorandum on managing the LIBOR transition. The informational memorandum provides institutions with guidance on the transition away from LIBOR, clarifies the meaning of new LIBOR contracts, and provides guidance on using alternative reference rates.

In 2021, 2020 and 2019, the association paid patronage of \$2,469,972, \$2,365,866, and \$2,299,643, respectively. See Note 9 to the consolidated financial statements, "Members' Equity," included in this annual report, for further information.

## **Relationship With the Bank:**

The association's statutory obligation to borrow only from the bank is discussed in Note 8 to the consolidated financial statements, "Note Payable to the Bank," included in this annual report.

The bank's ability to access capital of the association is discussed in Note 2 to the consolidated financial statements, "Summary of Significant Accounting Policies," included in this annual report, within the section "Capital Stock Investment in the Bank."

The bank's role in mitigating the association's exposure to interest rate risk is described in the section "Liquidity and Funding Sources" of Management's Discussion and Analysis and in Note 8 to the consolidated financial statements, "Note Payable to the Bank," included in this annual report.

The bank provides computer systems to support the critical operations of all district associations. In addition, each association has operating systems and facility-based systems that are not supported by the bank. As disclosed in Note 12 to the consolidated financial statements, "Related Party Transactions," included in this annual report, the bank provides many services that the association can utilize, such as administrative, marketing, information systems and accounting services. Additionally, the bank bills district expenses to the associations, such as the Farm Credit System Insurance Corporation insurance premiums.

## Summary:

Regardless of the state of the agricultural economy, your association's board of directors and management, as well as the board of directors and management of the bank, have been committed to offering their borrowers a ready source of financing at a competitive price. Your continued support will be critical to the success of this association.



# **Report of Independent Auditors**

To the Board of Directors of Legacy Ag Credit, ACA

## Opinion

We have audited the accompanying consolidated financial statements of Legacy Ag Credit, ACA and its subsidiaries (the "Association"), which comprise the consolidated balance sheets as of December 31, 2021, 2020 and 2019, and the related consolidated statements of comprehensive income, changes in members' equity and cash flows for the years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Association as of December 31, 2021, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from

fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

## **Other Information**

Management is responsible for the other information included in the annual report. The other information comprises the information included in the 2021 Annual Report, but does not include the consolidated financial statements and our auditors' report thereon. Our opinion on the consolidated financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the consolidated financial statements or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Hiceusterhand Coopers LLP

Austin, Texas March 11, 2022

## CONSOLIDATED BALANCE SHEET

	December 31,									
		2021		2020		2019				
Assets										
Cash	\$	104,802	\$	129,112	\$	125,999				
Loans		344,279,818		299,170,905		281,657,383				
Less: allowance for loan losses		1,417,406		1,173,442		1,245,333				
Net loans		342,862,412		297,997,463		280,412,050				
Accrued interest receivable		1,188,891		1,262,126		1,520,871				
Investment in and receivable from the Farm										
Credit Bank of Texas:										
Capital stock		5,192,520		4,627,995		4,313,130				
Other		177,250		106,787		248,698				
Premises and equipment		4,276,339		3,738,864		2,195,177				
Other assets		192,012		162,045		171,453				
Total assets	\$	353,994,226	\$	308,024,392	\$	288,987,378				
<u>Liabilities</u>										
Note payable to the Farm Credit Bank of Texas	\$	286,451,817	\$	242,927,735	\$	225,732,667				
Advance conditional payments		1,433		5,782		1,690				
Accrued interest payable		495,920		446,790		575,828				
Drafts outstanding		178,325		118,372		285,122				
Other liabilities		1,951,224		1,430,074		1,430,183				
Total liabilities		289,078,719		244,928,753		228,025,490				
<u>Members' Equity</u>										
Capital stock and participation certificates		1,171,860		1,084,410		1,078,665				
Unallocated retained earnings		63,742,235		62,004,242		59,857,139				
Accumulated other comprehensive income (loss)		1,412		6,987		26,084				
Total members' equity		64,915,507		63,095,639		60,961,888				
Total liabilities and members' equity	\$	353,994,226	\$	308,024,392	\$	288,987,378				

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		y	Year End	led December 31		
		2021		2020		2019
<u>Interest Income</u> Loans	\$	14,503,745	\$	14,025,794	\$	14,826,124
Louis	Φ	14,505,745	Ψ	14,023,794	Ψ	14,020,124
<u>Interest Expense</u>						
Note payable to the Farm Credit Bank of Texas		5,455,545		5,872,813		6,718,205
Advance conditional payments		-		-		46
Total interest expense		5,455,545		5,872,813		6,718,251
Net interest income		9,048,200		8,152,981		8,107,873
Provision for loan losses (loan loss reversal)		139,199		(85,329)		(60,777)
Net interest income after						
provision for losses (loan loss reversal)		8,909,001		8,238,310		8,168,650
Noninterest Income						
Income from the Farm Credit Bank of Texas:						
Patronage income		1,871,647		1,409,361		1,129,076
Loan fees		592,960		362,037		139,427
Refunds from Farm Credit System						
Insurance Corporation				44,048		46,063
Financially related services income		195		185		285
Gain on other property owned, net		-		-		8,724
Gain (loss) on sale of premises and equipment, net		94,693		(1,773)		16,428
Other noninterest income		139,503		81,652		75,215
Total noninterest income		2,698,998		1,895,510		1,415,218
Noninterest Expenses						
Salaries and employee benefits		4,833,427		3,480,528		3,511,667
Directors' expense		142,845		143,719		204,638
Purchased services		488,291		482,514		436,669
Travel		210,949		203,117		295,929
Occupancy and equipment		511,380		382,385		279,055
Communications		109,500		106,530		90,552
Advertising		231,262		108,301		130,628
-		200,591		173,221		168,918
Public and member relations		112,219		107,546		114,931
Supervisory and exam expense Insurance Fund premiums		323,039		245,389		213,992
Loss on other property owned, net		525,059		243,369		
Other components of net periodic postretirement		-		-		1,633
benefit cost		(14)		7 459		( 0.40
		6,146		7,458		<b>6,940</b>
Other noninterest expense		230,385		180,143		154,080
Total noninterest expenses		7,400,034		5,620,851		5,609,632
NET INCOME		4,207,965		4,512,969		3,974,236
Other comprehensive income:						
Change in postretirement benefit plans		(5,575)		(19,097)		(33,055)
<b>COMPREHENSIVE INCOME</b>	\$	4,202,390	\$	4,493,872	\$	3,941,181

*The accompanying notes are an integral part of these consolidated financial statements. Legacy Ag Credit, ACA — 2021 Annual Report* 

## CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

	G				Ac	cumulated	
	-	pital Stock/	Data	in ad Family as	Com	Other	Total Members'
	Participation Certificates		Retained Earnings Unallocated			nprehensive come (Loss)	Equity
				Ullanocateu			 Equity
Balance at December 31, 2018	\$	1,074,840	\$	58,182,546	\$	59,139	\$ 59,316,525
Comprehensive income		-		3,974,236		(33,055)	3,941,181
Capital stock/participation certificates							
and allocated retained earnings issued		140,555					140,555
Capital stock/participation certificates							
and allocated retained earnings retired		(136,730)					(136,730)
Patronage paid				(2,299,643)			(2,299,643)
Balance at December 31, 2019		1,078,665		59,857,139		26,084	60,961,888
Comprehensive income		-		4,512,969		(19,097)	4,493,872
Capital stock/participation certificates							
issued		188,855					188,855
Capital stock/participation certificates							
and allocated retained earnings retired		(183,110)					(183,110)
Patronage paid				(2,365,866)			(2,365,866)
Balance at December 31, 2020		1,084,410		62,004,242		6,987	63,095,639
Comprehensive income		-		4,207,965		(5,575)	4,202,390
Capital stock/participation certificates							
issued		280,130					280,130
Preferred stock retired							
Capital stock/participation certificates							
and allocated retained earnings retired		(192,680)					(192,680)
Patronage paid				(2,469,972)			(2,469,972)
Balance at December 31, 2021	\$	1,171,860	\$	63,742,235	\$	1,412	\$ 64,915,507

# CONSOLIDATED STATEMENT OF CASH FLOWS

	Ye	ar Eno	ded December 3	81,	
	2021		2020		2019
Cash flows from operating activities:					
Net income	\$ 4,207,965	\$	4,512,969	\$	3,974,236
Adjustments to reconcile net income to net					
cash provided by operating activities:					
Provision for loan losses (loan loss reversal)	139,199		(85,329)		(60,777)
Gain on sale of other property owned, net					(8,724)
Depreciation	370,473		275,925		261,244
(Gain) loss on sale of premises and equipment, net	(94,692)		1,773		(16,428)
Decrease (increase) in accrued interest receivable	73,235		258,745		(236,702)
(Increase) decrease in other receivables from the Farm					
Credit Bank	(70,463)		141,911		163,923
(Increase) decrease in other assets	(29,967)		9,408		(10,620)
Increase (decrease) in accrued interest payable	49,130		(129,038)		29,073
Increase (decrease) in other liabilities	515,575		(19,206)		57,422
Net cash provided by operating activities	 5,160,455		4,967,158		4,152,647
Cash flows from investing activities:					
Increase in loans, net	(45,239,126)		(17,606,976)		(18,511,269)
Cash recoveries of loans previously charged off	114,670		13,438		74,253
Proceeds from purchase of investment in					
the Farm Credit Bank of Texas	(564,525)		(314,865)		(283,705)
Purchases of premises and equipment	(873,808)		(1,737,710)		(1,663,592)
Proceeds from sales of premises and equipment	180,860		9,779		68,160
Proceeds from sales of other property owned	-		-		58,014
Net cash used in investing activities	 (46,381,929)		(19,636,334)		(20,258,139)

## CONSOLIDATED STATEMENT OF CASH FLOWS

	Ye	ar Eno	led December 1	31,	
	 2021		2020		2019
Cash flows from financing activities:					
Net draws on note payable to the Farm Credit Bank of Texas	43,524,082		17,195,068		18,171,522
Increase (decrease) in drafts outstanding	59,953		(166,750)		237,158
(Decrease) increase in advance conditional payments	(4,349)		4,092		(8,317)
Issuance of capital stock and participation certificates	280,130		188,855		140,555
Retirement of capital stock and participation					
certificates	(192,680)		(183,110)		(136,730)
Cash dividends paid	(2,469,972)		(2,365,866)		(2,299,643)
Net cash provided by financing activities	 41,197,164		14,672,289		16,104,545
Net (decrease) increase in cash	(24,310)		3,113		(947)
Cash at the beginning of the year	 129,112		125,999		126,946
Cash at the end of the year	\$ 104,802	\$	129,112	\$	125,999
Supplemental schedule of noncash investing and financing activities: Loans charged off	9,906		-		80,613
Supplemental cash flow information: Cash paid during the year for: Interest	\$ 5,406,415	\$	6,001,851	\$	6,689,178

### LEGACY AG CREDIT, ACA NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 — ORGANIZATION AND OPERATIONS:

A. Organization: Legacy Ag Credit, ACA, including its wholly owned subsidiaries, Legacy, PCA and Legacy Land Bank, FLCA (collectively called "the association"), is a member owned cooperative which provides credit and credit-related services to, or for the benefit of, eligible borrowers/stockholders for qualified agricultural purposes in the counties of Franklin, Gregg, Harrison, Hopkins, Kaufman, Marion, Rains, Upshur, Van Zandt and Wood in the state of Texas.

The association is a lending institution of the Farm Credit System (System), a nationwide system of cooperatively owned banks and associations that was established by Acts of Congress to meet the credit needs of American agriculture and is subject to the provisions of the Farm Credit Act of 1971, as amended (Act). At December 31, 2021, the System consisted of three Farm Credit Banks (FCBs) and their affiliated associations, one Agricultural Credit Bank (ACB) and its affiliated associations, the Federal Farm Credit Banks Funding Corporation (Funding Corporation) and various service and other organizations.

The Farm Credit Bank of Texas (bank) and its related associations are collectively referred to as the "district." The bank provides funding to all associations within the district and is responsible for supervising certain activities of the district associations. At December 31, 2021, the district consisted of the bank, one FLCA and 13 ACA parent companies, which have two wholly owned subsidiaries, an FLCA and a PCA, operating in or servicing the states of Alabama, Louisiana, Mississippi, New Mexico and Texas. ACA parent companies provide financing and related services through their FLCA and PCA subsidiaries. The FLCA makes secured long-term agricultural real estate and rural home mortgage loans. The PCA makes short- and intermediate-term loans for agricultural production or operating purposes.

The Farm Credit Administration (FCA) is delegated authority by Congress to regulate the System banks and associations. The FCA examines the activities of System associations to ensure their compliance with the Farm Credit Act, FCA regulations, and safe and sound banking practices.

The Act established the Farm Credit System Insurance Corporation (FCSIC) to administer the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is required to be used (1) to ensure the timely payment of principal and interest on Systemwide debt obligations, (2) to ensure the retirement of protected borrower capital at par or stated value and (3) for other specified purposes. The Insurance Fund is also available for the discretionary uses by the FCSIC of providing assistance to certain troubled System institutions and to cover the operating expenses of the FCSIC. Each System bank has been required to pay premiums, which may be passed on to the association, into the Insurance Fund, based on its annual average adjusted outstanding insured debt until the monies in the Insurance Fund reach the "secure base amount," which is defined in the Farm Credit Act as 2.0% of the aggregate insured obligations (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or other such percentage of the aggregate obligations as the Insurance Corporation in its sole discretion determines to be actuarially sound. Under the Farm Credit Act, as amended, the FCSIC may return excess funds above the secure base amount to System banks, which may be passed on to the association.

FCA regulations require borrower information to be held in strict confidence by Farm Credit institutions, their directors, officers and employees. Directors and employees of the Farm Credit institutions are prohibited, except under specified circumstances, from disclosing nonpublic personal information about members.

B. Operations: The Act sets forth the types of authorized lending activity, persons eligible to borrow and financial services that can be offered by the association. The association is authorized to provide, either directly or in participation with other lenders, credit, credit commitments and related services to eligible borrowers. Eligible borrowers include farmers, ranchers, producers or harvesters of aquatic products, rural residents and farm-related businesses. The association makes and services short- and intermediate-term loans for agricultural production or operating purposes, and secured long-term real estate mortgage loans, with funding from the bank.

The association also serves as an intermediary in offering credit life insurance.

The association's financial condition may be affected by factors that affect the bank. The financial condition and results of operations of the bank may materially affect stockholders' investments in the association. Upon request, stockholders of the association will be provided with the Farm Credit Bank of Texas Annual Report to Stockholders.

## NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### **Basis of Presentation and Consolidation**

The consolidated financial statements (the "financial statements") of the association have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"). In consolidation, all significant intercompany accounts and transactions are eliminated, and all material wholly owned and majority owned subsidiaries are consolidated unless GAAP requires otherwise.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses; the valuation of deferred tax assets; the determination of fair value of financial instruments and subsequent impairment analysis.

The accounting and reporting policies of the association conform to accounting principles generally accepted in the United States of America (GAAP) and prevailing practices within the banking industry. The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Significant estimates are discussed in these footnotes, as applicable. Actual results could differ from those estimates. The consolidated financial statements include the accounts of Legacy, PCA and Legacy Land Bank, FLCA. All significant intercompany transactions have been eliminated in consolidation.

A. Recently Issued or Adopted Accounting Pronouncements:

In January 2021, the Financial Accounting Standards Board (FASB) issued an update to Reference Rate Reform whereby certain derivative instruments may be modified to change the rate used for margining, discounting, or contract price alignment. An entity may elect to apply the new amendments on a full retrospective basis as of any date from the beginning of an interim period that includes or is subsequent to March 12, 2020, or on a prospective basis to new modifications from any date within an interim period that includes or is subsequent to the date of the update, up to the date that financial statements are available to be issued. These amendments do not apply to contract modifications made or new hedging relationships entered into after December 31, 2022, and existing hedging relationships evaluated for effectiveness in periods after December 31, 2022. The association adopted the guidance in the first quarter of 2021, and the impact was not material to the association's financial condition or its results of operations.

In March 2020, the FASB issued guidance titled "Facilitation of the Effects of Reference Rate Reform on Financial Reporting." The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contracts related to the replacement of the reference rate. With respect to hedge accounting, the guidance allows amendment of formal designation and documentation of hedging relationships in certain circumstances as a result of reference rate reform and provides additional expedients for different types of hedges, if certain criteria are met. The optional amendments are effective as of March 12, 2020, through December 31, 2022. The association applied the optional accounting expedients available under the guidance to debt and derivative contract modifications related to LIBOR transition in the fourth quarter of 2020. The impact of adoption was not material to the association's financial condition or results of operations. In addition, the association adopted the optional expedient as it relates to loans during the first quarter of 2021 and the impact of adoption was not material to the association or results of operations.

In June 2016, the FASB issued guidance titled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers, this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. In November 2019, the FASB issued an update that amends the mandatory effective date for this guidance for certain institutions. The change resulted from a change in the effective date philosophy that extends and simplifies the adoption by staggering the dates between large public entities and other entities. As a result of the change, the new credit loss standard, for those institutions qualifying for the delay, becomes effective for interim and annual reporting periods beginning after December 15, 2022, with early application permitted. The

association qualifies for the delay in the adoption date. The association continues to evaluate the impact of adoption on the association's financial condition and its results of operations, with planned adoption for interim and reporting periods beginning after December 15, 2022.

- B. Cash: Cash, as included in the financial statements, represents cash on hand and deposits at banks.
- C. Loans and Allowance for Loan Losses: Long-term real estate mortgage loans generally have original maturities ranging from five to 40 years. Substantially all short- and intermediate-term loans for agricultural production or operating purposes have maturities of 10 years or less. Loans are carried at their principal amount outstanding adjusted for charge-offs and net deferred loan fees or costs. Interest on loans is accrued and credited to interest income based upon the daily principal amount outstanding. Authoritative accounting guidance requires loan origination fees and direct loan origination costs, if material, to be capitalized and the net fee or cost to be amortized over the life of the related loan as an adjustment to yield.

Impaired loans are loans for which it is probable that not all principal and interest will be collected according to the contractual terms of the loan and are generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. Impaired loans include nonaccrual loans, restructured loans, and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan shall remain contractually past due until it is formally restructured or until the entire amount past due, including principal, accrued interest and penalty interest incurred as a result of past-due status, is collected or otherwise discharged in full.

A restructured loan constitutes a troubled debt restructuring (TDR) if for economic or legal reasons related to the debtor's financial difficulties the association grants a concession to the debtor that it would not otherwise consider. A concession is generally granted in order to minimize the association's economic loss and avoid foreclosure. Concessions vary by program and are borrower-specific and may include interest rate reductions, term extensions, payment deferrals or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. A loan restructured in a troubled debt restructuring is an impaired loan.

Loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection), circumstances indicate that collection of principal and/or interest is in doubt or legal action, including foreclosure or other forms of collateral conveyance, has been initiated to collect the outstanding principal and interest. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is either reversed (if accrued in the current year) or charged against the allowance for loan losses (if accrued in prior years). Loans are charged off at the time they are determined to be uncollectible.

Payments received on nonaccrual loans are generally applied to the recorded investment in the loan asset. If collection of the recorded investment in the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, the interest portion of payments is recognized as current interest income. Nonaccrual loans may be returned to accrual status when principal and interest are current, the borrower has demonstrated payment performance, and collection of future payments is no longer in doubt. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer is first recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

The bank and related associations use a two-dimensional loan rating model based on an internally generated combined system risk-rating guidance that incorporates a 14-point risk-rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate as to the anticipated economic loss on a specific loan assuming default has occurred or is expected to occur within the next 12 months.

Each of the probability of default categories carries a distinct percentage of default probability. The 14-point risk-rating scale provides for granularity of the probability of default, especially in the acceptable ratings. There are nine acceptable categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default between 1 and 9 is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows more rapidly as a loan moves from a "9" to other assets especially mentioned (OAEM) and grows significantly as a loan

moves to a substandard (viable) level. A substandard (non-viable) rating indicates that the probability of default is almost certain.

The credit risk-rating methodology is a key component of the association's allowance for loan losses evaluation and is generally incorporated into its loan underwriting standards and internal lending limit. The allowance for loan losses is maintained at a level considered adequate by management to provide for probable losses inherent in the loan portfolio. The allowance is based on a periodic evaluation of the loan portfolio by management in which numerous factors are considered, including loan portfolio composition, collateral value, portfolio quality, current production conditions and economic conditions, and prior loan losses including but not limited to: the concentration of lending in agriculture, combined with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects, borrower repayment capacity, depth of lender staff, and/or past trends, and weather-related influences. The allowance for loan losses encompasses various judgments, evaluations and appraisals with respect to the loans and their underlying security that, by their nature, contain elements of uncertainty and imprecision. Changes in the agricultural economy and their impact on borrower repayment capacity will cause these various judgments, evaluations and appraisals to change over time.

The allowance for loan losses includes components for loans individually evaluated for impairment and loans collectively evaluated for impairment. Generally, for loans individually evaluated, the allowance for loan losses represents the difference between the recorded investment in the loan and the present value of the cash flows expected to be collected discounted at the loan's effective interest rate, or at the fair value of the collateral, less estimated costs to sell, if the loan is collateral-dependent. For those loans collectively evaluated for impairment, the allowance for loan losses is determined using the risk-rating model.

Transfers of an entire financial asset, group of entire financial assets, or a participating interest in an entire financial asset are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the association, (2) the transferre obtains the right to pledge or exchange the transferred assets, and (3) the association does not maintain effective control over the transferred assets.

The association purchases loan and lease participations from other System and non-System entities to generate additional earnings and diversify risk related to existing commodities financed and the geographic area served. Additionally, the association sells a portion of certain large loans to other System and non-System entities to reduce risk and comply with established lending limits. Loans are sold and the sale terms comply with requirements under ASC 860 "Transfers and Servicing."

D. Capital Stock Investment in the Farm Credit Bank of Texas: The association's investment in the bank is in the form of Class A voting capital stock and allocated retained earnings. This investment is adjusted periodically based on the association's proportional utilization of the bank compared to other district associations. The bank requires a minimum stock investment of 2% of the association's average borrowing from the bank. This investment is carried at cost plus allocated equities in the accompanying consolidated balance sheet.

If needed to meet regulatory capital adequacy requirements, the board of directors of the bank may increase the percentage of stock held by an association from 2% of the average outstanding balance of borrowings from the bank to a maximum of 5% of the average outstanding balance of borrowings from the bank.

- E. Other Property Owned, Net: Other property owned, net, consists of real and personal property acquired through foreclosure or deed in lieu of foreclosure, and is recorded at fair value less estimated selling costs upon acquisition and is included in other assets in the consolidated balance sheet. Any initial reduction in the carrying amount of a loan to the fair value of the collateral received is charged to the allowance for loan losses. On at least an annual basis, revised estimates to the fair value less cost to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess of the carrying amount at acquisition. Income and expenses from operations and carrying value adjustments are included in net gains (losses) on other property owned in the statements of comprehensive income.
- F. Premises and Equipment: Premises and equipment are carried at cost less accumulated depreciation. Land is carried at cost. Depreciation is provided on the straight-line method using estimated useful lives of the assets. Gains and losses on dispositions are reflected in current operations. Maintenance and repairs are charged to operating expense, and improvements are capitalized. Long-lived assets are reviewed for impairment whenever events or circumstances indicate the carrying amount of an asset group may not be recoverable.

- G. Advance Conditional Payments: The association is authorized under the Act to accept advance payments from borrowers. To the extent that the borrower's access to such funds is restricted, the advance conditional payments are netted against the borrower's related loan balance. Amounts in excess of the related loan balance and amounts to which the borrower has unrestricted access are presented as liabilities in the accompanying consolidated balance sheet. Advance conditional payments are not insured. Interest is generally paid by the association on such accounts at rates established by the board of directors.
- H. Employee Benefit Plans: Employees of the association participate in either the district defined benefit retirement plan (DB plan) or the defined contribution plan (DC plan). All eligible employees may participate in the Farm Credit Benefits Alliance 401(k) Plan. The DB plan is closed to new participants. Participants generally include employees hired prior to January 1, 1996. The DB plan is noncontributory and provides benefits based on salary and years of service. The "projected unit credit" actuarial method is used for financial reporting and funding purposes for the DB plan.

Participants in the DC plan generally include employees who elected to transfer from the DB plan prior to January 1, 1996, and employees hired on or after January 1, 1996. Participants in the DC plan direct the placement of their employers' contributions, 5.0% of eligible pay for the year ended December 31, 2021, made on their behalf into various investment alternatives.

The structure of the district's DB plan is characterized as multi-employer, since neither the assets, liabilities nor costs of the plan are segregated or separately accounted for by the associations. No portion of any surplus assets is available to the associations, nor are the associations required to pay for plan liabilities upon withdrawal from the plans. As a result, the associations recognize as pension cost the required contribution to the plans for the year. Contributions due and unpaid are recognized as a liability. The association recognized pension costs for the DC plan of \$164,127, \$142,626 and \$145,866 for the years ended December 31, 2021, 2020 and 2019 respectively. For the DB plan, the association recognized pension costs of \$38,625, \$0 and \$0 for the years ended December 31, 2021, 2020 and 2019, respectively.

The association also participates in the Farm Credit Benefits Alliance 401(k) Plan, which requires the associations to match 100% of employee contributions up to 3.0% of eligible earnings and to match 50% of employee contributions for the next 2.0% of employee contributions, up to a maximum employer contribution of 4.0% of eligible earnings. Association 401(k) plan costs are expensed as incurred. The association's contributions to the 401(k) plan were \$126,729, \$110,697 and \$113,788 for the years ended December 31, 2021, 2020 and 2019, respectively.

In addition to pension benefits, the association provides certain health care and life insurance benefits to qualifying retired employees (other postretirement benefits). These benefits are not characterized as multi-employer and, consequently, the liability for these benefits is included in other liabilities on the consolidated balance sheet. For further information about the association's employee benefit plans, see Note 11, "Employee Benefit Plans."

- I. Income Taxes: The ACA holding company conducts its business activities through two wholly owned subsidiaries. Long-term mortgage lending activities are operated through the wholly owned FLCA subsidiary, which is exempt from federal and state income tax. Short- and intermediate-term lending activities are operated through the wholly owned PCA subsidiary. Operating expenses are allocated to each subsidiary based on estimated relative service. All significant transactions between the subsidiaries and the parent company have been eliminated in consolidation. The ACA, along with the PCA subsidiary, is subject to income tax. The association is eligible to operate as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, the association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those earnings that will not be distributed as qualified patronage refunds. Deferred taxes are provided on the association's taxable income on the basis of a proportionate share of the tax effect of temporary differences not allocated in patronage form. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (over 50% probability), based on management's estimate, that they will not be realized. The consideration of valuation allowances involves various estimates and assumptions as to future taxable earnings, including the effects of the association's expected patronage program, which reduces taxable earnings.
- J. Patronage Refunds From the Farm Credit Bank of Texas: The association records patronage refunds from the bank on an accrual basis.
- K. Fair Value Measurement: The FASB guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It describes three levels of inputs that may be used to measure fair value:

Level 1 — Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain U.S. Treasury, other U.S. government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets. Also included in Level 1 are assets held in trust funds, which relate to deferred compensation and the supplemental retirement plan. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace. Pension plan assets that are invested in equity securities, including mutual funds and fixed-income securities that are actively traded in Level 1.

Level 2 — Observable inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly. Level 2 inputs include the following: (a) quoted prices for similar assets or liabilities in active markets; (b) quoted prices for identical or similar assets or liabilities in markets that are not active so that they are traded less frequently than exchange-traded instruments, the prices are not current or principal market information is not released publicly; (c) inputs other than quoted prices that are observable such as interest rates and yield curves, prepayment speeds, credit risks and default rates; and (d) inputs derived principally from or corroborated by observable market data by correlation or other means. This category generally includes certain U.S. government and agency mortgage-backed debt securities, corporate debt securities, and derivative contracts. Pension plan assets that are derived from observable inputs, including corporate bonds and mortgage-backed securities, are reported in Level 2.

Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities are considered Level 3. These unobservable inputs reflect the reporting entity's own assumptions about assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, asset-backed securities, highly structured or long-term derivative contracts, certain loans and other property owned. Pension plan assets such as certain mortgage-backed securities that are supported by little or no market data in determining the fair value are included in Level 3.

The fair value disclosures are presented in Note 13, "Fair Value Measurements."

L. Off-balance-sheet credit exposures: Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee. Commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and third party. The credit risk associated with commitments to extend credit and commercial letters of credit is essentially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.

## NOTE 3 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans as of December 31 follows:

	2021		2020	0	2019	
Loan Type	Amount	%	Amount	%	Amount	%
Real estate mortgage	\$ 284,813,145	82.7%	\$ 242,553,449	81.1%	\$ 230,619,494	81.9%
Production and						
intermediate term	13,434,786	3.9%	11,487,905	3.8%	12,777,483	4.5%
Agribusiness:						
Loans to cooperatives	3,172,038	0.9%	3,342,306	5 1.1%	2,322,849	0.8%
Processing and marketing	17,597,455	5.1%	17,704,087	5.9%	18,519,930	6.6%
Farm-related business	3,122,997	0.9%	3,055,217	7 1.0%	555,171	0.2%
Rural residential real estate	7,366,411	2.1%	4,389,411	1.5%	3,397,388	1.2%
Communication	7,107,097	2.1%	8,899,085	5 3.0%	7,031,161	2.5%
Energy	4,866,302	1.4%	4,700,512	2 1.6%	4,437,817	1.6%
Water and waste water	2,799,587	0.8%	3,038,933	3 1.0%	1,996,090	0.7%
Total	\$ 344,279,818	99.9%	\$ 299,170,905	5 100.0%	\$ 281,657,383	100.0%

The association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding participations purchased and sold as of December 31, 2021:

	0	ther Farm Cree	dit In	stitutions	Non-Farm Credit Institutions					Total			
	Pa	rticipations	Pa	rticipations	Partic	pations	Partic	cipations	Pa	rticipations	Participations		
	P	Purchased		Sold		Purchased		Sold	Purchased		Sold		
Real estate mortgage	\$	4,929,076	\$	10,105,909			\$	-	\$	4,929,076	\$ 10,105,909		
Production and intermediate term		4,579,494		-		-		-		4,579,494	-		
Agribusiness		23,892,490		-		-		-		23,892,490	-		
Communication		7,107,097		-		-		-		7,107,097	-		
Energy		4,866,302		-		-		-		4,866,302	-		
Water and waste water		2,799,587		-		-		-		2,799,587	-		
Total	\$	48,174,046	\$	10,105,909	\$	-	\$	-	\$	48,174,046	\$ 10,105,909		

## Geographic Distribution

The following percentages are based on the borrower's physical location, the borrower's headquarter location, or the physical location of the underlying collateral where applicable:

County	2021	2020	2019
Hopkins	11.3%	12.9%	12.5%
Van Zandt	11.7%	11.2%	12.1%
Wood	9.6%	11.1%	10.8%
Kaufman	7.8%	6.9%	7.9%
Upshur	7.0%	6.3%	6.5%
Harrison	4.0%	4.2%	3.8%
Franklin	3.4%	3.6%	3.5%
Rains	2.4%	2.5%	1.9%
Marion	1.7%	1.7%	1.8%
Gregg	0.5%	0.6%	0.5%
Other	40.6%	39.0%	38.7%
Totals	100.0%	100.0%	100.0%

The association's concentration of credit risk in various agricultural commodities is shown in the following table. While the amounts represent the association's maximum potential credit risk as it relates to recorded loan principal, a substantial portion of the association's lending activities is collateralized, and the association's exposure to credit loss associated with lending activities is reduced accordingly. An estimate of the association's credit risk exposure is considered in the determination of the allowance for loan losses.

	 2021		 2020		2019	
Operation/Commodity	 Amount	%	Amount	%	Amount	%
Livestock, except dairy and poultry	\$ 97,435,380	28.3%	\$ 78,160,257	26.1%	\$ 75,275,251	26.8%
Poultry and eggs	91,500,864	26.6%	83,646,388	28.0%	74,336,316	26.4%
Field crops except cash grains	49,800,257	14.4%	41,767,918	14.0%	42,219,589	15.0%
Hunting, trapping and game propagation	24,786,423	7.2%	16,081,680	5.4%	15,202,265	5.4%
Timber	21,927,503	6.4%	20,592,479	6.8%	19,290,186	6.8%
Rural home loans	8,019,596	2.3%	5,074,374	1.7%	4,741,224	1.7%
Wholesale trade - nondurable goods	7,887,250	2.3%	7,751,088	2.6%	6,548,466	2.3%
Communication	7,107,097	2.1%	8,899,085	3.0%	7,031,161	2.5%
Food and kindred products	5,732,542	1.7%	9,260,291	3.1%	9,213,317	3.3%
Animal specialties	5,394,243	1.6%	3,839,260	1.3%	3,804,941	1.4%
Electric services	4,866,302	1.4%	4,700,512	1.6%	4,437,817	1.6%
Paper and allied products	4,394,367	1.3%	4,786,480	1.6%	3,184,791	1.1%
Fruit and tree nuts	4,170,048	1.2%	2,580,491	0.8%	2,720,597	1.0%
Chemical and allied products	3,122,997	0.9%	3,055,217	1.0%	1,878,654	0.7%
Dairy farms	2,025,163	0.6%	2,263,730	0.7%	2,424,840	0.9%
Water Supply	1,997,785	0.6%	1,996,938	0.7%	1,996,090	0.7%
Agricultural services	1,321,450	0.4%	1,391,788	0.5%	294,861	0.1%
General farms, primarily crops	841,706	0.2%	560,018	0.2%	46,123	0.0%
Building materials, hardware and garden supplies	658,966	0.2%	627,226	0.2%	135,818	0.0%
Metal Cans	419,361	0.1%	1,184,229	0.4%	1,170,913	0.4%
Farm and garden machinery equipment	264,450	0.1%	-	0.0%	-	0.0%
General farms, primarily livestock	259,572	0.1%	272,297	0.1%	282,278	0.1%
Horticultural specialties	129,431	0.0%	140,344	0.0%	134,126	0.0%
Vegetables and melons	102,395	0.0%	236,945	0.1%	138,065	0.0%
Forestry services	47,700	0.0%	-	0.0%	-	0.0%
Real estate	66,970	0.0%	254,707	0.1%	5,096,766	1.8%
Health services	 -	0.0%	 47,163	0.0%	52,928	0.0%
Total	\$ 344,279,818	100.0%	\$ 299,170,905	100.0%	\$ 281,657,383	100.0%

The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies but typically includes farmland and income-producing property, such as crops and livestock, as well as receivables. Long-term real estate loans are secured by the first liens on the underlying real property. Federal regulations state that long-term real estate loans are not to exceed 85% (or 97% if guaranteed by a government agency) of the property's appraised value. However, a decline in a property's market value subsequent to loan origination or advances, or other actions necessary to protect the financial interest of the association in the collateral, may result in the loan-to-value ratios in excess of the regulatory maximum.

Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

The following table presents information relating to impaired loans:

		De	ecember, 31	
	202	<u> </u>	2020	2019
Nonaccrual Loans:				
Current as to principal and interest	\$ 698	8,689 \$	1,807,998	\$ 2,751,641
Past Due	1,98.	3,276	558,326	443,918
Total nonaccrual loans	2,68	1,965	2,366,324	 3,195,559
Impaired Accrual Loans:				
Restructured accrual loans	90	),039	2,443,488	 2,689,986
Total impaired loans	\$ 3,582	2,004 \$	4,809,812	\$ 5,885,545

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	D	ecember 31, 2021	De	2020 cember 31,	De	cember 31, 2019
Nonaccrual loans:		1 520 025	<b></b>	0 000 1/0	¢	2 402 445
Real estate mortgage	\$	1,530,827	\$	2,333,469	\$	2,403,445
Production and intermediate term		152,020		32,855		792,114
Energy		999,118		-		-
Total nonaccrual loans		2,681,965		2,366,324		3,195,559
Accruing restructured loans:						
Real estate mortgage		900,039		2,443,488		2,689,986
Total nonperforming assets	\$	3,582,004	\$	4,809,812	\$	5,885,545

One credit quality indicator utilized by the bank and the association is the Farm Credit Administration's Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality,
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness,
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan,
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable, and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the Farm Credit Administration's Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of December 31:

	2021	2020	2019
Real estate mortgage			
Acceptable	98.7 %	95.5 %	95.6 %
OAEM	0.5	3.4	3.1
Substandard/doubtful	0.8	1.1	1.3
	100.0	100.0	100.0
Production and intermediate term			
Acceptable	98.4	76.5	90.8
OAEM	0.1	23.2	3.0
Substandard/doubtful	1.5	0.3	6.2
	100.0	100.0	100.0
Loans to cooperatives			
Acceptable	100.0	100.0	100.0
OAEM	-	-	-
Substandard/doubtful	-	-	-
	100.0	100.0	100.0
Processing and marketing			
Acceptable	100.0	93.8	86.8
OAEM	-	6.2	13.2
Substandard/doubtful	-	-	-
	100.0	100.0	100.0
Farm-related business			
Acceptable	100.0	100.0	100.0
OAEM	_		
Substandard/doubtful	_	_	-
	100.0	100.0	100.0
Communication			
Acceptable	100.0	100.0	100.0
OAEM	-	-	-
Substandard/doubtful	-	-	-
	100.0	100.0	100.0
Energy			
Acceptable	79.5	100.0	100.0
OAEM	-	_	_
Substandard/doubtful	20.5	-	-
	100.0	100.0	100.0
Water and waste water			
Acceptable	100.0	100.0	100.0
OAEM	_		
Substandard/doubtful	_	_	-
Substantanta, ab ab trai	100.0	100.0	100.0
Rural residential real estate	10000	10010	10000
Acceptable	100.0	100.0	99.5
OAEM		-	0.5
Substandard/doubtful	-		-
Substandard/doubtidi	100.0	100.0	100.0
Total Loans	100.0	100.0	100.0
Acceptable	98.5	95.1	95.1
OAEM	98.5 0.4	4.0	3.6
Substandard/doubtful	0.4 1.1	4.0 0.9	1.3
Substanuaru/ububtiui		100.0 %	1.5
	100.0 %	100.0 %	100.0 %

There were no loans and related interest in the loss category.

The following tables provide an aging analysis of past due loans (including accrued interest) as of December 31, 2021, 2020 and 2019:

December 31, 2021:		30-89 Days Past Due 334,662		90 Days or More <u>Past Due</u> 649,495	\$	Total Past Due 984,157		ot Past Due or less than 30 Days Past Due 284,866,978	6	Total Loans 285,851,135		ed Investment s and Accruing
Real estate mortgage Production and intermediate term	Э	334,062	2	649,495	2	984,157	Э	, ,	\$	<i>, ,</i>	3	-
Loans to cooperatives		-		-		-		13,488,398 3,175,958		13,488,398 3,175,958		-
Processing and marketing		-		-		-		17,628,157		3,173,938 17,628,157		-
Farm-related business		-		-		-		3,127,229		3,127,229		-
Communication		-		-		-		7,107,507		5,127,229 7,107,507		-
Energy		-		- 999,118		- 999,118		3,875,783		4,874,901		-
Water and was te water		-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		<i>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</i>		2,829,845		2,829,845		-
Rural residential real estate		-		-		-		7,385,579		7,385,579		-
Total	\$	334.662	\$	-	\$	1.983.275	\$	343,485,434	s	345,468,709	S	
Total	Ψ	554,002	ψ	1,040,015	Ψ	1,905,275	Ψ	545,465,454	Ψ	545,400,707	Ψ	
December 31, 2020:		30-89		90 Days		Total	N	ot Past Due or				
- ,		Days		or More		Past		less than 30		Total	Record	ed Investment
		Past Due	]	Past Due		Due	Γ	Days Past Due		Loans	>90 Day:	s and Accruing
Real estate mortgage	\$	1,136,229	\$	-	\$	1,136,229	\$	242,434,642	\$	243,570,871	\$	-
Production and intermediate term		-		-		-		11,648,064		11,648,064		-
Loans to cooperatives		-		-		-		3,342,875.00		3,342,875		-
Processing and marketing		-		-		-		17,731,304		17,731,304		-
Farm-related business		-		-		-		3,059,643		3,059,643		-
Communication		-		-		-		8,899,594		8,899,594		-
Energy		-		-		-		4,710,956		4,710,956		-
Water and waste water		-		-		-		3,069,217		3,069,217		-
Rural residential real estate		-		-		-		4,400,507		4,400,507		-
Total	\$	1,136,229	\$	-	\$	1,136,229	\$	299,296,802	\$	300,433,031	\$	-
December 31, 2019:		30-89 Days		90 Days or More		Total Past	N	ot Past Due or less than 30		Total	Pacord	ed Investment
		Past Due		Past Due		Due	г	Days Past Due		Loans		s and Accruing
Real estate mortgage	\$	1,065,699	\$	232,223	\$	1,297,922	\$	230,532,545	\$	231,830,467	\$	-
Production and intermediate term	Ψ	-	Ψ	-	Ψ	-	Ψ	12,991,365	Ψ	12,991,365	ψ	-
Loans to cooperatives		-		-		-		2,330,174		2,330,174		-
Processing and marketing		-		-		-		18,554,264		18,554,264		-
Farm-related business		-		-		-		555,829		555,829		-
Communication		-		-		-		7,031,650		7,031,650		-
Energy		-		-		-		4,450,029		4,450,029		-
Water and waste water		-		-		-		2,026,313		2,026,313		-
Rural residential real estate		-		-		-		3,408,163		3,408,163		-
Total	\$	1,065,699	\$	232,223	\$	1,297,922	\$	281,880,332	\$	283,178,254	\$	

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of December 31, 2021, the total recorded investment of troubled debt restructured loans was \$1,547,017, including \$646,978 classified as nonaccrual and \$900,039 classified as accrual, with specific allowance for loan losses of \$271,324. As of December 31, 2021, there were no commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring.

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). There were no charge-offs recorded on loan modifications for the year ending December 31, 2021.

The predominant form of concession granted for troubled debt restructuring includes principal and interest reductions. Other types of modifications include extension of the term, principal or accrued interest reductions, interest rate decreases and delayed payments, among others. At times these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case the association assesses all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

There were no additional commitments to lend to borrowers whose loans have been modified in TDRs at December 31, 2021, 2020, and 2019.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table:

			Loans M	Iodified as TDRs		
	De	ecember 31, 2021	De	ecember 31, 2020	De	ecember 31, 2019
Troubled debt restructurings:						
Real estate mortgage	\$	1,547,017	\$	3,508,629	\$	3,165,362
Production and intermediate term		-	_	8,236		788,646
Total	\$	1,547,017	\$	3,516,865	\$	3,954,008
	De	ecember 31, 2021		lonaccrual Status* ccember 31, 2020		ecember 31, 2019
Troubled debt restructurings:	\$	646,978	\$	1,065,141	\$	
Real estate mortgage Production and intermediate term	ø		ð	8,236	φ	-
Total	\$	646,978	\$	1,073,377	\$	-

\*Represents the portion of loans modified as TDRs that are in nonaccrual status.

# Additional impaired loan information is as follows:

	Recorded Investment at 12/31/2021	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related					<u> </u>
allowance for credit losses:					
Real estate mortgage	\$ 646,978	\$ 646,978	\$ 271,324	\$ 651,572	\$ -
Energy and water/waste water	999,118	999,950	250,000	639,954	-
Total	\$ 1,646,096	\$ 1,646,928	\$ 521,324	\$ 1,291,526	\$ -
Impaired loans with no related					
allowance for credit losses:					
Real estate mortgage	\$ 1,783,889	\$ 1,814,356	\$ -	\$ 1,880,860	\$ 187,532
Production and intermediate term	152,019	508,559	-	147,020	82,324
Total	\$ 1,935,908	\$ 2,322,915	\$ -	\$ 2,027,880	\$ 269,856
Total impaired loans:					
Real estate mortgage	\$ 2,430,867	\$ 2,461,334	\$ 271,324	\$ 2,532,432	\$ 187,532
Production and intermediate term	152,019	508,559	-	147,020	82,324
Energy and water/waste water	999,118	999,950	250,000	639,954	-
Total	\$ 3,582,004	\$ 3,969,843	\$ 521,324	\$ 3,319,406	\$ 269,856
	Recorded	Unpaid		Average	Interest
	Investment at	Principal	Related	Impaired	Income
	12/31/2020	Balance <sup>a</sup>	Allowance	Loans	Recognized
Impaired loans with a related					
allowance for credit losses:					
Real estate mortgage	\$ 1,090,199	\$ 1,102,092	\$ 300,442	\$ 1,214,802	\$ -
Production and intermediate term	8,237	8,817	9,069	8,993	-
Total	\$ 1,098,436	\$ 1,110,909	\$ 309,511	\$ 1,223,795	\$ -
Impaired loans with no related					
allowance for credit losses:					
Real estate mortgage	\$ 3,686,758	\$ 3,721,349	\$ -	\$ 3,827,963	\$ 216,350
Production and intermediate term	24,619	384,459	-	10,996	4,840
Total	\$ 3,711,377	\$ 4,105,808	\$ -	\$ 3,838,959	\$ 221,190
Total impaired loans:					
Real estate mortgage	\$ 4,776,957	\$ 4,823,441	\$ 300,442	\$ 5,042,765	\$ 216,350
Production and intermediate term	32,856	393,276	9,069	19,989	4,840
Total	\$ 4,809,813	\$ 5,216,717	\$ 309,511	\$ 5,062,754	\$ 221,190

	Recorded Investment		Unpaid Principal	ŀ	Related	Average Impaired		nterest
	12/31/201	)	Balance <sup>a</sup>	A	llowance	 Loans	Re	cognized
Impaired loans with a related								
allowance for credit losses:								
Real estate mortgage	\$ 603,30	)7 5	603,307	\$	24,465	\$ 41,219	\$	-
Production and intermediate term	789,63	59	789,659		402,637	51,819		31,645
Total	\$ 1,392,90	66 9	5 1,392,966	\$	427,102	\$ 93,038	\$	31,645
Impaired loans with no related								
allowance for credit losses:								
Real estate mortgage	\$ 4,490,12	24 5	6 4,501,775	\$	-	\$ 3,696,204	\$	534,145
Production and intermediate term	2,45	55	796,015		-	375,029		1,063
Total	\$ 4,492,57	<i>'</i> 9 9	5,297,790	\$	-	\$ 4,071,233	\$	535,208
Total impaired loans:								
Real estate mortgage	\$ 5,093,43	31 5	5,105,082	\$	24,465	\$ 3,737,423	\$	534,145
Production and intermediate term	792,1	4	1,585,674		402,637	 426,848		32,708
Total	\$ 5,885,54	5 9	6,690,756	\$	427,102	\$ 4,164,271	\$	566,853

<sup>a</sup>Unpaid principal balance represents the recorded principal balance of the loan.

There were no material commitments to lend additional funds to debtors whose loans were classified as impaired at December 31, 2021, 2020 and 2019. Interest income on nonaccrual and accruing restructured loans that would have been recognized under the original terms of the loans at December 31:

	2021	2020	2019
Interest income which would have been recognized			
under the original terms	\$ 390,458	\$ 377,505	\$ 671,207
Less: interest income recognized	(269,856)	(221,190)	(566,853)
Foregone interest income	\$ 120,602	\$ 156,315	\$ 104,354

A summary of the changes in the allowance for loan losses and unfunded commitments and the ending balance of loans outstanding are as follows:

		al Estate ortgage		duction and termediate Term	Agr	ibusiness	Com	munication	F	Energy	W	ter and ∕aste ∕ater		Rural sidential al Estate		Total
Allowance for Credit Losses: Balance at December 31, 2020 Charge-offs	\$	750,304 (9,906)	\$	362,065	\$	45,392	\$	4,184	\$	4,316	\$	2,352	\$	4,829	\$	1,173,442 (9,906)
Recoveries Provision for loan losses Balance at		80,413		114,670 (175,410)		(12,515)		- (1,190)		- 247,076		(370)		- 1,196		114,670 139,200
December 31, 2021	\$	820,811	\$	301,325	\$	32,877	\$	2,994	\$	251,392	\$	1,982	\$	6,025	\$	1,417,406
Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for	\$		\$	271,324	\$		\$		\$	250,000	\$		\$		\$	521,324
impairment	\$	820,809	\$	30,003	\$	32,877	\$	2,994	\$	1,392	\$	1,982	\$	6,025	\$	896,082
Recorded Investment in Loans Outstanding: Ending Balance at December 31, 2021 Ending balance for loans	\$ 2	85,851,134	\$	13,488,398	\$ 2	3,931,345	\$	7,107,507	\$ 4	4,874,901	\$2,	329,845	\$	7,385,579	\$ 3	345,468,709
individually evaluated for impairment Ending balance for loans	\$	2,430,866	\$	152,020	\$	-	\$	-	\$	999,118	\$	-	\$	-	\$	3,582,004
collectively evaluated for impairment	\$ 2	83,420,267	\$	13,336,378	\$ 2	3,931,345	\$	7,107,507	\$ 3	3,875,783	\$2,	829,845	\$	7,385,579	\$ 3	341,886,704
			_											<b>D</b> 1		
		al Estate ortgage		duction and termediate Term	Agr	ibusiness	Com	munication	H	Energy	W	ter and /aste /ater		Rural esidential eal Estate	_	Total
Allowance for Credit Losses: Balance at December 31, 2019 Charge-offs		ortgage 719,322 -		termediate Term 460,952 -	Agr \$	<u>ibusiness</u> 51,437	<u>Com</u>	3,566	 \$	4,434	W	Vaste Vater 1,635		esidential eal Estate 3,987 -	\$	1,245,333
Losses: Balance at December 31, 2019 Charge-offs Recoveries Provision for loan losses	M	ortgage	In	termediate Term				3,566		4,434	V V	/aste Vater	Re	esidential eal Estate 3,987	\$	
Losses: Balance at December 31, 2019 Charge-offs Recoveries	M	ortgage 719,322 - 900	In	termediate Term 460,952 - 12,538		51,437		3,566 - -		4,434 - -	V V	Vaste Vater 1,635 - -	Re	esidential eal Estate 3,987 - -	\$	1,245,333 - 13,438
Losses: Balance at December 31, 2019 Charge-offs Recoveries Provision for loan losses Balance at December 31, 2020 Ending Balance: individually evaluated for impairment	<u>M</u>	ortgage 719,322 - 900 30,082	In 	termediate Term 460,952 - 12,538 (111,425)	\$	51,437 - (6,045)	\$	3,566 - - 618	\$	4,434 - (118)	\$	Vaste Vater 1,635 - - 717	Re \$	ssidential al Estate 3,987 - - 842		1,245,333 - 13,438 (85,329)
Losses: Balance at December 31, 2019 Charge-offs Recoveries Provision for loan losses Balance at December 31, 2020 Ending Balance: individually evaluated for		719,322 - 900 30,082 750,304	In \$ 	termediate Term 460,952 - 12,538 (111,425) 362,065	\$	51,437 - (6,045)	\$ \$	3,566 - - 618	\$	4,434 - (118)	\$ \$	Vaste Vater 1,635 - - 717	\$	ssidential al Estate 3,987 - - 842	\$	1,245,333 - 13,438 (85,329) 1,173,442
Losses: Balance at December 31, 2019 Charge-offs Recoveries Provision for loan losses Balance at December 31, 2020 Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment Recorded Investment in Loans Outstanding: Ending Balance at December 31, 2020	<u>M</u> \$ <u>\$</u> \$	ortgage 719,322 - 900 30,082 750,304 9,069	In \$ \$ \$	termediate Term 460,952 - 12,538 (111,425) 362,065 300,442	\$ 	51,437 - (6,045) 45,392 -	\$ \$	3,566 - - 618 4,184 -	\$ <u>\$</u> \$	4,434 - (118) 4,316 -	vv v s <u>s</u> s	Vaste Vater 1,635 - - 717 2,352 -	<u>Re</u> \$ <u>\$</u> \$	sidential al Estate 3,987 - - 842 4,829 -	\$ \$ \$	1,245,333 - 13,438 (85,329) 1,173,442 309,511
Losses: Balance at December 31, 2019 Charge-offs Recoveries Provision for loan losses Balance at December 31, 2020 Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment Recorded Investment in Loans Outstanding: Ending Balance at	<u>M</u> \$ <u>\$</u> \$	ortgage 719,322 - 900 30,082 750,304 9,069 741,235	In \$ \$ \$	termediate Term 460,952 - 12,538 (111,425) 362,065 300,442 61,623	\$ \$ \$ \$ 2	51,437 - - (6,045) 45,392 - 45,392	\$ 	3,566 - - 618 4,184 - 4,184	\$ <u>\$</u> \$	4,434 - - (118) 4,316 - 4,316	vv v s <u>s</u> s	Vaste Vater 1,635 - - 717 2,352 - 2,352	<u>Re</u> \$ <u>\$</u> \$	3,987 - - 842 4,829 - 4,829	\$ \$ \$	1,245,333 - 13,438 (85,329) 1,173,442 309,511 863,931

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communication	Energy	Water and Waste Water	Rural Residential Real Estate	Total
Allowance for Credit Losses: Balance at								
December 31, 2018 Charge-offs Recoveries Provision for loan losses	\$ 1,203,155 (69,153) - (414,680)	74,253	\$ 29,152 - - 22,285	\$ 2,112 - - 1,454	\$ 9,826 - 	\$ 1,764 - - (129)	\$ 3,981 - - 6	\$ 1,312,470 (80,613) 74,253 (60,777)
Balance at December 31, 2019	\$ 719,322	\$ 460,952	\$ 51,437	\$ 3,566	\$ 4,434	\$ 1,635	\$ 3,987	\$ 1,245,333
Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment	<u>\$ 24,465</u> <u>\$ 694,857</u>	\$ 402,637 \$ 58,315	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	\$ 427,102 \$ 818,231
Recorded Investment in Loans Outstanding: Ending Balance at December 31, 2019 Ending balance for loans	\$ 231,830,467	\$ 12,991,365	\$ 21,440,267	\$ 7,031,650	\$ 4,450,029	\$2,026,313	\$ 3,408,163	\$ 283,178,254
individually evaluated for impairment Ending balance for loans collectively evaluated for impairment	\$ 5,093,431 \$ 226,737,036	\$ 792,114 \$ 12,199,251	<u>\$</u> - \$ 21,440,267	<u>\$</u>	<u>\$</u>	<u>\$</u> - \$2,026,313	<u>\$</u>	\$ 5,885,545 \$ 277,292,709

## NOTE 4 — INVESTMENT IN THE FARM CREDIT BANK OF TEXAS

The investment in the Farm Credit Bank of Texas is a requirement of borrowing from the bank and is carried at cost plus allocated equities in the accompanying consolidated balance sheet. Estimating the fair value of the association's investment in the Farm Credit Bank of Texas is not practicable because the stock is not traded. The association owned 1.27%, 1.29% and 1.29% of the issued stock of the bank as of December 31, 2021, 2020 and 2019. As of those dates, the bank's assets totaled \$33.09 billion, \$28.23 billion, and \$25.66 billion, and members' equity totaled \$2.00 billion, \$1.99 billion, and \$1.84 billion. The bank's earnings were \$254.6 million, \$251.1 million, and \$203.0 million during 2021, 2020 and 2019.

### NOTE 5 — PREMISES AND EQUIPMENT:

Premises and equipment consisted of the following at December 31:

	2021		2020		2019	
Land and improvements	\$	1,249,676	\$	827,405	\$	827,405
Building and improvements		2,683,668		2,542,746		475,690
Furniture and equipment		345,562		308,957		88,393
Computer equipment and software		217,527		125,562		87,607
Automobiles		662,275		619,443		653,531
Construction in progress		51,765		169,373		757,957
		5,210,473		4,593,486		2,890,583
Accumulated depreciation		(934,134)		(854,622)		(695,406)
Total	\$	4,276,339	\$	3,738,864	\$	2,195,177

The association owns buildings in Sulphur Springs, Canton, Gilmer, Longview and Terrell, and leases office space in Sulphur Springs (three locations). Two of the Sulphur Springs building leases are one-year leases, which expire in 2022, and the third is a three-year lease, which expires in 2023. Lease expense was \$55,173, \$36,005, and \$49,542 for 2021, 2020, and 2019, respectively.

Minimum annual lease payments for the next five years are as follows:

	Op	Operating				
2022	\$	49,750				
2023		21,600				
2024						
2025						
2026	_					
Total	\$	71,350				

### NOTE 6 — OTHER PROPERTY OWNED, NET:

Net gain (loss) on other property owned, net consists of the following for the years ended December 31:

	202	.1	202	0	2	2019
Gain (loss) on sale, net	\$	-	\$	-	\$	8,724
Carrying value adjustments		-		-		-
Operating income (expense), net		-		-		(1,633)
Net gain (loss) on other property owned	\$	-	\$	-	\$	7,091

At December 31, 2021 and 2020, the association held no acquired property. There was one sale during 2019 that resulted in a gain of \$8,724.

## NOTE 7 — OTHER ASSETS AND OTHER LIABILITIES:

Other assets comprised the following at December 31:

	 2021		2020		2019
Accounts receivable other	\$ 177,175	\$	149,445	\$	149,445
Other	 14,837		12,600		22,008
Total	\$ 192,012	\$	162,045	\$	171,453

Other liabilities comprised the following at December 31:

	 2021		2020		2019	
Accounts payable	\$ 1,441,656	\$	956,979	\$	965,032	
Postretirement benefits liability	\$ 286,181	\$	284,507	\$	270,060	
Accrued annual leave	212,635		174,168		179,211	
Other	 10,752		14,420		15,880	
Total	\$ 1,951,224	\$	1,430,074	\$	1,430,183	

#### NOTE 8 — NOTE PAYABLE TO THE BANK:

The interest rate risk inherent in the association's loan portfolio is substantially mitigated through the funding relationship with the bank. The bank manages interest rate risk through its direct loan pricing and asset/liability management process. The association's indebtedness to the bank represents borrowings by the association to fund the majority of its loan portfolio. The indebtedness is collateralized by a pledge of substantially all of the association's assets and is governed by a general financing agreement. The interest rate on the direct loan is based upon the bank's cost of funding the loans the association has outstanding to its borrowers. The indebtedness continues in effect until the expiration date of the general financing agreement, which is September 30,2022, unless sooner terminated by the bank upon the occurrence of an event of default, or by the association, in the event of a breach of this agreement by the bank, upon giving the bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the bank 120 days' prior written notice.

The total amount and the weighted average interest rate of the association's direct loan from the bank at December 31, 2021, 2020 and 2019, was \$286,451,817 at 2.07%, \$242,927,735 at 2.52% and \$225,732,667 at 3.09%, respectively.

Under the Act, the association is obligated to borrow only from the bank unless the bank approves borrowing from other funding sources. The bank and FCA regulations have established limitations on the association's ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At December 31, 2021, 2020 and 2019, the association's note payable was within the specified limitations. The maximum amount the association may borrow from the bank as of December 31, 2021, was \$340,304,766 as defined by the general financing agreement.

In addition to borrowing limits, the financing agreement establishes certain covenants including limits on leases, investments, other debt, and dividend and patronage distributions; minimum standards for return on assets and for liquidity; and provisions for conducting business, maintaining records, reporting financial information, and establishing policies and procedures. Remedies specified in the general financing agreement associated with the covenants include additional reporting requirements, development of action plans, increases in interest rates on indebtedness, reduction of lending limits or repayment of indebtedness. As of and for the years ended December 31, 2021, 2020 and 2019, the association was not subject to remedies associated with the covenants in the general financing agreement.

### NOTE 9 — MEMBERS' EQUITY:

A description of the association's capitalization requirements, protection mechanisms, regulatory capitalization requirements and restrictions, and equities are provided below.

Protection of certain borrower equity is provided under the Act that requires the association, when retiring protected borrower equity, to retire such equity at par or stated value regardless of its book value. Protected borrower equity includes capital stock, participation certificates and allocated equities that were outstanding as of January 6, 1988 or were issued or allocated prior to October 6, 1988. If an association is unable to retire protected borrower equity at par value or stated value, amounts required to retire this equity would be obtained from the Insurance Fund.

Legacy Ag Credit, ACA – 2021 Annual Report 37 In accordance with the Act and the association's capitalization bylaws, each borrower is required to invest in the association as a condition of borrowing. The investment in Class A capital stock (for farm loans) or participation certificates (for rural home and farm related business loans) is equal to 2% of the loan amount, up to a maximum amount of \$1,000. The borrower acquires ownership of the capital stock or participation certificates at the time the loan is made, usually by adding the aggregate par value of the capital stock or participation certificates to the principal amount of the related loan obligation. The capital stock or participation certificates are subject to a first lien by the association. Retirement of such equities will generally be at the lower of par or book value, and repayment of a loan does not automatically result in retirement of the corresponding capital stock or participation certificates.

Our bylaws generally permit stock and participation certificates to be retired at the discretion of our board of directors and in accordance with our capitalization plans, provided prescribed capital standards have been met. At December 31, 2020, we exceeded the prescribed standards. We do not anticipate any significant changes in capital that would affect the normal retirement of stock.

All classes of stock are transferable to other customers who are eligible to hold such class as long as we meet the regulatory minimum capital requirements.

If needed to meet regulatory capital adequacy requirements, the board of directors of the association may increase the percentage of stock requirement for each borrower up to a maximum of 5% of the loan amount.

Each owner of Class A capital stock is entitled to a single vote, while participation certificates provide no voting rights to their owners.

Within two years of repayment of a loan, the association capital bylaws require the conversion of any borrower's outstanding Class A to Class C stock. Class C stock has no voting rights except in a case where a new issuance of preferred stock has been submitted to stockholders affected by the preference. Redemption of Class C shares is made solely at the discretion of the association's board of directors. At December 31, 2021, 2020 and 2019, the association had \$1,000, \$1,000 and \$0 of Class C stock, respectively.

All borrower stock is at-risk. As such, losses that result in impairment of capital stock or participation certificates shall be borne on a pro rata basis by all holders of Class A, Class C capital stock, and participation certificates. In the event of liquidation of the association, capital stock and participation certificates would be utilized as necessary to satisfy any remaining obligations in excess of the amounts realized on the sale or liquidation of assets. Any excess of the amounts realized on the sale or liquidation of assets over the association's obligations to external parties and to the bank would be distributed to the association's stockholders.

Dividends and patronage distributions may be paid on the capital stock and participation certificates of the association, as the board of directors may determine by resolution, subject to capitalization requirements as defined by the FCA. Amounts not distributed are retained as unallocated retained earnings. The following patronage distributions were declared and paid in 2021, 2020 and 2019, respectively:

Date Declared	Date Paid	Patronage
January 2021	March 2021	\$2,469,972
January 2020	April 2020	2,365,866
January 2019	April 2019	2,299,643

The Farm Credit Administration sets minimum regulatory capital requirements for banks and associations. Effective January 1, 2017, new regulatory capital requirements for banks and associations were adopted. These new requirements replaced the core surplus and total surplus requirements with Common Equity Tier 1, Tier 1 Capital and Total Capital risk-based capital ratio requirements. The new requirements also replaced the existing net collateral ratio for System banks with a Tier 1 Leverage ratio and an Unallocated Retained Earnings (URE) and URE Equivalents Leverage ratio that are applicable to both the banks and associations. The Permanent Capital Ratio continues to remain in effect; however, the risk-weighted assets are calculated differently than in the past. As of December 31, 2021, the association is not prohibited from retiring stock or distributing earnings; furthermore, neither the board nor senior management knows of any such prohibitions that may apply during the subsequent fiscal year.

The following sets forth the regulatory capital ratio requirements and ratios at December 31, 2021:

Risk-weighted:	Regulatory Minimums	Regulatory Minimums with Buffer	As of December 31, 2021
Common equity tier 1 ratio	4.50%	7.00%	19.02%
Tier 1 capital ratio	6.00%	8.50%	19.02%
Total capital ratio	8.00%	10.50%	19.48%
Permanent capital ratio	7.00%	7.00%	19.11%
Non-risk-weighted:			
Tier 1 leverage ratio	4.00%	5.00%	17.21%
UREE leverage ratio	1.50%	1.50%	18.23%

Risk-weighted assets have been defined by FCA Regulations as the Statement of Condition assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. The primary changes which generally have the impact of increasing risk-weighted assets (decreasing risk-based regulatory capital ratios) were as follows:

- Inclusion of off-balance-sheet commitments less than 14 months
- Increased risk-weighting of most loans 90 days past due or in nonaccrual status

Risk-weighted assets is calculated differently for the permanent capital ratio (referred to herein as PCR risk-weighted assets) compared to the other risk-based capital ratios. The primary difference is the deduction of the allowance for loan losses from risk-weighted assets for the permanent capital ratio.

The ratios are based on a three-month average daily balance in accordance with FCA regulations and are calculated as follows:

- Common equity tier 1 ratio is statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolvement, unallocated retained earnings, paid-in capital, less certain regulatory required deductions including the amount of allocated investments in other System institutions, and the amount of purchased investments in other System institutions under the corresponding deduction approach, divided by average risk-weighted assets.
- Tier 1 capital ratio is common equity tier 1 plus non-cumulative perpetual preferred stock, divided by average risk-weighted assets.
- Total capital is tier 1 capital plus other required borrower stock held for a minimum of 5 years, allocated equities held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, allowance and reserve for credit losses under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-weighted assets.
- Permanent capital ratio (PCR) is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paidin capital, subordinated debt and preferred subject to certain limitations, less certain allocated and purchased investments in other System institutions, divided by PCR risk-weighted assets.
- Tier 1 leverage ratio is tier 1 capital (at least 1.5% must be URE and URE equivalents), including regulatory deductions, divided by average assets less regulatory deductions subject to tier 1 capital.
- UREE leverage ratio is unallocated retained earnings, paid-in capital, allocated surplus not subject to revolvement less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average assets less regulatory deductions subject to tier 1 capital.

If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

The components of the association's risk-weighted capital, based on 90-day average balances, were as follows at December 31, 2021:

(dollars in thousands)	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
Numerator:		•		
Unallocated retained earnings	41,776,421	41,776,421	41,776,421	41,776,421
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	1,167,971	1,167,971	1,167,971	1,167,971
Nonqualified allocated equities not subject to retirement	20,081,509	20,081,509	20,081,509	20,081,509
Allowance for loan losses and reserve for credit losses subject to certain limitations*			1,393,987	
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(4,634,268)	(4,634,268)	(4,634,268)	(4,634,268)
	58,391,633	58,391,633	59,785,620	58,391,633
Denominator:				
Risk-adjusted assets excluding allowance	311,586,481	311,586,481	311,586,481	311,586,481
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(4,634,268)	(4,634,268)	(4,634,268)	(4,634,268)
Allowance for loan losses				(1,393,987)
	306,952,213	306,952,213	306,952,213	305,558,226

\*Capped at 1.25% of risk-weighted assets and inclusive of the reserve for unfunded commitments.

The components of the association's non-risk-weighted capital, based on 90-day average balances, were as follows at December 31, 2021:

	Tier 1	UREE
(dollars in thousands)	leverage ratio	leverage ratio
Numerator:		
Unallocated retained earnings	41,776,421	41,776,421
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	1,167,971	-
Nonqualified allocated equities not subject to retirement	20,081,509	20,081,509
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(4,634,268)	-
	58,391,633	61,857,930
Denominator:		
Total Assets	346,428,364	346,428,364
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(7,070,395)	(7,070,395)
- · · ·	339,357,969	339,357,969

At December 31, the association had the following shares of Class A capital stock, Class C stock and participation certificates outstanding at a par value of \$5 per share:

	2021	2020	2019
Class A stock	218,630	206,844	206,986
Class C stock	200	200	-
Participation certificates	15,742	9,838	8,747
Total	234,572	216,882	215,733

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes as follows:

	2021	2020	2019
Nonpension postretirement benefits	1,412	6,987	26,084

The association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. The following table summarizes the changes in accumulated other comprehensive income (loss) and the location on the income statement for the year ended December 31:

	2021	2020	2019
Accumulated other comprehensive income (loss) at January 1	\$ 6,987	\$ 26,084	\$ 59,139
Actuarial gains (losses)	(4,010)	(17,532)	(29,068)
Amortization of prior service (credit) costs included			
in salaries and employee benefits	(1,565)	(1,565)	(1,565)
Amortization of actuarial (gain) loss included			
in salaries and employee benefits	-	-	(2,422)
Other comprehensive income (loss), net of tax	(5,575)	(19,097)	(33,055)
Accumulated other comprehensive income at December 31	\$ 1,412	\$ 6,987	\$ 26,084

#### NOTE 10 — INCOME TAXES:

There was no provision for income taxes for the years ended December 31, 2021, 2020, and 2019.

The provision for (benefit from) income tax differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income as follows for the years ended December 31:

	 2021	_	2020	2019
Federal tax at statutory rate	\$ 883,672	\$	947,723	\$ 834,589
Effect of nontaxable FLCA subsidiary	(1,370,271)		(1,393,073)	(1,409,468)
Change in valuation allowance	 486,599		445,350	 574,879
Provision for (benefit from) income taxes	\$ -	\$	-	\$ -

Deferred tax assets and liabilities in accordance with accounting guidance, "Accounting for Income Taxes," are comprised of the following at December 31:

	 2021	 2020	2019		
<u>Deferred Tax Assets</u> Allowance for loan losses Loss carryforwards Gross deferred tax assets	\$  63,382 6,726,774 6,790,156	\$ 71,573 6,215,862 6,287,435	\$	94,970 5,456,939 5,551,909	
Deferred tax asset valuation allowance Net deferred tax asset (liability)	\$ (6,790,156)	\$ (6,287,435)	\$	(5,551,909)	

The association recorded valuation allowances of \$6,790,156, \$6,287,435, and \$5,551,909 during 2021, 2020 and 2019, respectively. The valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (over 50% probability), based on management's estimate, that they will not be realized. The consideration of valuation allowances involves various estimates and assumptions as to future taxable earnings, including the effects of the association's expected patronage program, which reduces taxable earnings. The association will continue to evaluate the realizability of the deferred tax assets and adjust the valuation allowance accordingly. The association's net operating loss carryforward at December 31, 2021 approximates \$30,573,691, of which \$21,828,449 will begin to expire in 2025 and \$8,745,242 has an indefinite carryforward period.

### NOTE 11 — EMPLOYEE BENEFIT PLANS:

**Employee Retirement Plans:** Employees of the association participate in either the defined benefit retirement plan (DB plan) or the defined contributions plan (DC plan) and are eligible to participate in the Farm Credit Benefits Alliance 401(k) Plan. These plans are described more fully in section I of Note 2, "Summary of Significant Accounting Policies." The structure of the district's DB plan is characterized as multi-employer, since neither the assets, liabilities nor cost of any plan is segregated or separately accounted for by participating employers (bank and associations). No portion of any surplus assets is available to any participating employer. As a result, participating employers of the plan only recognize as cost the required contributions for the period and a liability for any unpaid contributions required for the period of their financial statements. Plan obligations, assets and the components of annual benefit expenses are recorded and reported upon district combination only. The association records current contributions to the DB plan as an expense in the current year.

The CEO and certain executive or highly compensated employees in the association are eligible to participate in a separate nonqualified supplemental 401(k) plan, named the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan (supplemental 401(k) plan). This plan allows district employers to elect to participate in any or all of the following benefits:

- Restored Employer Contributions to allow "make-up" contributions for eligible employees whose benefits to the qualified 401(k) plan were limited by the Internal Revenue Code during the year
- Elective Deferrals to allow eligible employees to make pre-tax deferrals of compensation above and beyond any deferrals into the qualified 401(k) plan
- Discretionary Contributions to allow participating employers to make a discretionary contribution to an eligible employee's account in the plan, and to designate a vesting schedule

The association elected to participate in the defined contribution supplemental retirement plan. There were no contributions made to this plan for the years ended December 31, 2021, 2020 and 2019. There were no payments made from the supplemental 401(k) plan to active employees during 2021, 2020 and 2019.

The DB plan is non-contributory, and benefits are based on salary and years of service. The legal name of the plan is Farm Credit Bank of Texas Pension Plan; its employer identification number is 74-1110170. The DB plan is not subject to any contractual expiration dates. The DB plan's funding policy is to fund current year benefits expected to be earned by covered employees plus an amount to improve the accumulated benefit obligation funded status by a percentage approved by the plan sponsor. The plan sponsor is the board of the Farm Credit Bank of Texas. The "projected unit credit" actuarial method is used for both financial reporting and funding purposes. District employers have the option of providing enhanced retirement benefits, under certain conditions, within the DB plan, to facilitate reorganization and/or restructuring. The actuarial present value of vested and nonvested accumulated benefit obligation exceeded the net assets of the DB plan as of December 31, 2021.

The risks of participating in these multi-employer plans are different from single-employer plans in the following aspects:

- a. Assets contributed to the multi-employer plan by one employer may be used to provide benefits to employees of other participating employers.
- b. If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- c. If the association chooses to stop participating in some of its multi-employer plans, it may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The following table includes additional information regarding the funded status of the plan, the association's contributions, and the percentage of association contribution to total plan contributions for the years ended December 31, 2021, 2020 and 2019:

	2021	20	)20	2	019
Funded status of plan	70.5 %		62.6 %		66.2 %
Association's contribution	\$ 38,625	\$	-	\$	-
Percentage of association's					
contribution to total contributions	0.3 %		0.0 %		0.0 %

The funded status presented above is based on the percentage of plan assets to projected benefit obligations. DB plan funding is based on the percentage of plan assets to the accumulated benefit obligation, which was 72.0%, 64.3% and 68.0% at December 31, 2021, 2020 and 2019, respectively.

**Other Postretirement Benefits:** In addition to pension benefits, the association provides certain health care benefits to qualifying retired employees (other postretirement benefits). These benefits are not characterized as multi-employer and, consequently, the liability for these benefits is included in other liabilities

Employees hired prior to January 1, 2004, and who are at least 55 years of age (or at least age 50 with 30 years of service) may retire and have their medical premium paid on a percentage of cost sharing basis predicated on length of employment service. Employees hired before this date who have reached the age requirement and have 25 years of service will receive 100% of their medical premium paid. Employees hired after January 1, 2004, will be eligible for access only to retiree medical benefits for themselves, but will be responsible for 100% of the premium.

The following table reflects the benefit obligation, cost and actuarial assumptions for the association's other postretirement benefits:

## **Retiree Welfare Benefit Plans**

Disclosure Information Related to Retirement Benefits		2021		2020		2019	
Change in Accumulated Postretirement Benefit Obligation							
Accumulated postretirement benefit obligation, beginning of year	\$	284,507	\$	270,060	\$	238,634	
Service cost		8,276		8,389		6,785	
Interest cost		7,711		9,023		10,927	
Plan participants' contributions		10,222		6,168		690	
Actuarial loss (gain)		4,010		17,532		29,068	
Benefits paid		(28,545)	_	(26,665)	_	(16,044)	
Accumulated postretirement benefit obligation, end of year	\$	286,181	\$	284,507	\$	270,060	
Change in Plan Assets							
Plan assets at fair value, beginning of year	\$	-	\$	-	\$	-	
Actual return on plan assets		-		-		-	
Company contributions		18,323		20,497		15,354	
Plan participants' contributions		10,222		6,168		690	
Benefits paid		(28,545)		(26,665)		(16,044)	
Plan assets at fair value, end of year	\$	-	\$	-	\$	-	
Funded status of the plan	\$	(286,181)	\$	(284,507)	\$	(270,060)	
Amounts Recognized on the Balance Sheets							
Other liabilities	\$	(286,181)	\$	(284,507)	\$	(270,060)	
Amounts Recognized in Accumulated Other Comprehensive Income							
Net actuarial loss (gain)	\$	5,284	\$	1,274	\$	(16,258)	
Prior service cost (credit)		(6,696)		(8,261)		(9,826)	
Net transition obligation (asset)		-		-		-	
Total	\$	(1,412)	\$	(6,987)	\$	(26,084)	
Weighted-Average Assumptions Used to Determine Obligations at Year En							
Measurement date		12/31/2021		12/31/2020		12/31/2019	
Discount rate		3.15%		2.80%		3.45%	
Health care cost trend rate assumed for next year (pre-/post-65) - medical	6.8	0%/6.00%		6.90%/6.40%		6.90%/6.40%	
Health care cost trend rate assumed for next year - Rx		6.80%		6.90%		6.90%	
Ultimate health care cost trend rate		4.50%		4.50%		4.50%	
Year that the rate reaches the ultimate trend rate		2030		2029		2029	

Total Cost	2021			2020	2019	
Service cost	\$	5,328	\$	8,389	\$ 6,785	
Interest cost		8,647		9,023	10,927	
Amortization of:						
Unrecognized prior service cost		(1,565)		(1,565)	(1,565)	
Unrecognized net loss (gain)	_	-		-	 (2,422)	
Net postretirement benefit cost	\$	12,410	\$	15,847	\$ 13,725	
Other Changes in Plan Assets and Projected Benefit Obligation						
Recognized in Other Comprehensive Income						
Net actuarial loss (gain)	\$	4,010	\$	17,532	\$ 29,068	
Amortization of net actuarial loss (gain)		-		-	2,422	
Amortization of prior service cost		-		-	1,565	
Recognition of prior service cost		1,565		1,565	 _	
Total recognized in other comprehensive income	\$	5,575	\$	19,097	\$ 33,055	
AOCI Amounts Expected to be Amortized Into Expense in 2022						
Unrecognized prior service cost		(1,565)				
Total	\$	(1,565)				
Weighted-Average Assumptions Used to Determine Benefit Cost						
Measurement date	1	12/31/2020		12/31/2019	12/31/2018	
Discount rate		2.80%		3.45%	4.75%	
Interest crediting rate						
Health care cost trend rate assumed for next year (pre-/post-65) - medical	6.90	)%/6.40%		6.90%/6.40%	7.30%/6.90%	
Health care cost trend rate assumed for next year - Rx		6.90%		6.90%	6.90%	
Ultimate health care cost trend rate		4.50%		4.50%	4.50%	
Year that the rate reaches the ultimate trend rate		2029		2029	2027	

## **Expected Future Cash Flows**

Expected Benefit Payments (net of employee contributions)	
Fiscal 2022	\$ 23,548
Fiscal 2023	14,619
Fiscal 2024	13,883
Fiscal 2025	13,056
Fiscal 2026	12,200
Fiscal 2027–2031	49,295
Expected Contributions	
Fiscal 2022	\$ 23,548

## NOTE 12 — RELATED PARTY TRANSACTIONS:

Directors of the association, except for any director-elected directors, are required to be borrowers/stockholders of the association. Also, in the ordinary course of business, the association may enter into loan origination or servicing transactions with its officers, relatives of officers and directors, or with organizations with which such persons are associated. Such loans are subject to special approval requirements contained in FCA regulations and are made on the same terms, including interest rates, amortization schedule and collateral, as those prevailing at the time for comparable transactions with unrelated borrowers.

Total loans to such persons at December 31, 2021, 2020 and 2019 for the association amounted to \$7,447,918, \$2,292,064 and \$2,324,341. During 2021, 2020 and 2019, \$10,589,747, \$1,214,813 and \$1,229,095 of new loans were made, and repayments totaled \$4,164,913, \$1,129,167 and \$1,428,101, respectively. In the opinion of management, no such loans outstanding at December 31, 2021, 2020 and 2019 involved more than a normal risk of collectability.

Expenses included in purchased services may include purchased services such as administrative services, marketing, information systems and accounting services and allocations of expenses incurred by the bank and passed through to the associations, such as FCSIC expenses. The bank charges the individual associations directly for these services based on each association's proportionate usage. These expenses totaled \$486,855, \$334,115 and \$329,682 in 2021, 2020 and 2019, respectively.

The association received patronage payments from the bank totaling \$1,871,647, \$1,409,361, and \$1,129,076 during 2021, 2020 and 2019, respectively.

### NOTE 13 — FAIR VALUE MEASUREMENTS:

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. See Note 2, "Summary of Significant Accounting Policies," for additional information. Assets and liabilities measured at fair value on a recurring basis at December 31, 2021, 2020 and 2019 for each of the fair value hierarchy values are summarized below:

December 31, 2021	I	Total Fair				
	Level 1			el 2	Level 3	Value
Assets:						
Loans	\$	-	\$	-	\$1,124,772	\$1,124,772
December 31, 2020	]	Fair Valı	Total Fair			
	Lev	el 1	Leve	el 2	Level 3	Value
Assets:						
Loans	\$	-	\$	-	\$ 1,181,225	\$ 1,181,225
December 31, 2019	Fair Value Measurement Using					Total Fair
	Lev	rel 1	Leve	el 2	Level 3	Value
Assets:						
Loans	\$	-	\$	-	\$ 1,875,594	\$ 1,875,594

Financial assets and financial liabilities measured at carrying amounts and not measured at fair value on the consolidated balance sheets for each of the fair value hierarchy values are summarized as follows:

				er 31, 202		
	Total Carrying	Fair	Value Me	asuremen	tUsing	Total Fair
	Amount	Level 1	Le	evel 2	Level 3	Value
Assets:						
Cash	\$ 104,802	\$ 104,802	\$	-	\$ -	\$ 104,802
Net loans	341,737,640	 -		-	340,547,587	340,547,587
Total Assets	\$341,842,442	\$ 104,802	\$	-	\$340,547,587	\$340,652,389
Liabilities:						
Note payable to						
bank	\$286,451,817	\$ -	\$	-	\$285,456,897	\$285,456,897
Total Liabilities	\$286,451,817	\$ -	\$	-	\$285,456,897	\$285,456,897
				er 31, 2020		
		Fair	Value Me	asurement	Using	
	Total Carrying					
	Amount	Level 1	Le	evel 2	Level 3	Total Fair Value
Assets:						
Cash	\$ 129,112	\$ 129,112	\$	-	\$ -	\$ 129,112
Net loans	296,816,238	 -		-	301,880,892	301,880,892
Total Assets	\$ 296,945,350	\$ 129,112	\$	-	\$ 301,880,892	\$ 302,010,004
Liabilities:						
Note payable to						
bank	\$ 242,927,735	\$ -	\$	-	\$ 247,060,845	\$ 247,060,845
Total Liabilities	\$ 242,927,735	\$ -	\$	-	\$ 247,060,845	\$ 247,060,845
			Decemb	er 31, 2019	)	
		Fair	Value Me	asurement	Using	
	Total Carrying					
	Amount	Level 1	Le	evel 2	Level 3	Total Fair Value
Assets:						
Cash	\$ 125,999	\$ 125,999	\$	-	\$ -	\$ 125,999
Net loans	278,536,456	 -		-	279,739,197	279,739,197
Total Assets	\$ 278,662,455	\$ 125,999	\$	-	\$ 279,739,197	\$ 279,865,196
Liabilities:						
Note payable to						
bank	\$ 225,732,667	\$ -	\$	-	\$ 226,704,543	\$ 226,704,543
Total Liabilities	\$ 225,732,667	\$ -	\$	-	\$ 226,704,543	\$ 226,704,543

*Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements* 

The association had no assets or liabilities measured at fair value on a recurring basis for 2021, 2020, or 2019.

With regard to nonrecurring measurements for impaired loans and other property owned, it is not practicable to provide specific information on inputs as each collateral property is unique. System institutions utilize appraisals to value these loans and other property owned and consider unobservable inputs such as income and expense, comparable sales, replacement cost and comparability adjustments.

#### Valuation Techniques

As more fully discussed in Note 2, "Summary of Significant Accounting Policies," accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Fair values of financial instruments represent the estimated amount to be received to sell an asset or paid to transfer or extinguish a liability in active markets among willing participants at the reporting date. Due to the uncertainty of expected cash flows resulting from financial instruments, the use of different assumptions and valuation methodologies could significantly affect the estimated fair value amounts. Accordingly, certain of the estimated fair values may not be indicative of the amounts for which the financial instruments could be exchanged in a current or future market transaction. The following represent a brief summary of the valuation techniques used by the association for assets and liabilities:

#### Loans Evaluated for Impairment

For certain loans evaluated for impairment under impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

#### Other Property Owned

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of other property owned involves the use of appraisals or other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

#### NOTE 14 — COMMITMENTS AND CONTINGENCIES

In addition to those commitments and contingencies discussed in Note 2, "Summary of Significant Accounting Policies," the association is involved in various legal proceedings in the ordinary course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the association.

The association may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of its borrowers in the form of commitments to extend credit and commercial letters of credit. These financial instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commercial letters of credit are agreements to pay a beneficiary under conditions specified in the letter of credit. Commitments and letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee. At December 31, 2021, \$24,070,399 of commitments and \$79,169 of commercial letters of credit were outstanding.

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their amounts are not reflected on the consolidated balance sheets until funded or drawn upon. The credit risk associated with issuing commitments and letters of credit is substantially the same as that involved in extending loans to borrowers, and management applies the same credit policies to these commitments. Upon fully funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security is of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower.

# NOTE 15 — QUARTERLY FINANCIAL INFORMATION (UNAUDITED):

				2021			
	First	5	Second	Third	]	Fourth	Total
Net interest income	\$ 2,180	\$	2,252	\$ 2,273	\$	2,344	\$ 9,049
(Provision for) reversal of loan losses	(67)		(68)	26		(31)	(140)
Noninterest income (expense), net	 (1,130)		(1,292)	(1,238)		(1,041)	(4,701)
Net income	\$ 983	\$	892	\$ 1,061	\$	1,272	\$ 4,208
				2020			
	First	S	Second	Third	]	Fourth	Total
Net interest income	\$ 1,957	\$	1,997	\$ 2,068	\$	2,131	\$ 8,153
(Provision for) reversal of loan losses	3		5	44		33	85
Noninterest income (expense), net	 (934)		(944)	(976)		(871)	(3,725)
Net income	\$ 1,026	\$	1,058	\$ 1,136	\$	1,293	\$ 4,513
				2019			
	 First	S	Second	Third	]	Fourth	Total
Net interest income	\$ 1,992	\$	1,900	\$ 2,132	\$	2,084	\$ 8,108
(Provision for) reversal of loan losses	3		54	(25)		28	60
Noninterest income (expense), net	(968)		(1,058)	(1,111)		(1,057)	(4,194)
Net income	\$ 1,027	\$	896	\$ 996	\$	1,055	\$ 3,974

Quarterly results of operations for the years ended December 31 (in thousands) follow:

## NOTE 16— SUBSEQUENT EVENTS:

The association has evaluated subsequent events through March 11, 2022, which is the date the financial statements were issued or available to be issued and has determined that there were no other events requiring disclosure.

#### DISCLOSURE INFORMATION AND INDEX

(Unaudited)

Disclosures Required by Farm Credit Administration Regulations

### **DESCRIPTION OF BUSINESS**

The description of the territory served, the persons eligible to borrow, the types of lending activities engaged in and the financial services offered, and related Farm Credit organizations required to be disclosed in this section is incorporated herein by reference from Note 1 to the consolidated financial statements, "Organization and Operations," included in this annual report.

The descriptions of significant developments that had or could have a material impact on earnings, interest rates to borrowers, patronage, or dividends and acquisitions or dispositions of material assets, changes in the reporting entity, changes in patronage policies or practices and financial assistance provided by or to the association through loss sharing or capital preservation agreements or from any other source, if any, required to be disclosed in this section are incorporated herein by reference from "Management's Discussion and Analysis of Financial Condition and Results of Operations".

#### **DESCRIPTION OF PROPERTY**

Legacy serves its 10-county territory through its main administrative and lending office at 303 Connally St., Sulphur Springs, Texas 75482. Additionally, there are four branch lending offices located throughout the territory. The association owns the office buildings in Sulphur Springs, Gilmer, Canton, Terrell, and Longview. The association leases three office buildings in Sulphur Springs.

## LEGAL PROCEEDINGS

In the ordinary course of business, the association is involved in various legal proceedings. There is currently a pending claim against the association and, in the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the consolidated financial statements of the association.

### **DESCRIPTION OF CAPITAL STRUCTURE**

The information required to be disclosed in this section is incorporated herein by reference from Note 9 to the consolidated financial statements, "Members' Equity," included in this annual report.

#### **DESCRIPTION OF LIABILITIES**

The description of liabilities required to be disclosed in this section is incorporated herein by reference from Note 8, "Note Payable to the Bank," Note 11, "Employee Benefit Plans," and in "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in this annual report.

The description of contingent liabilities required to be disclosed in this section is incorporated herein by reference from Notes 2 and 14 to the consolidated financial statements, "Summary of Significant Accounting Policies" and "Commitments and Contingencies," respectively, included in this annual report.

## RELATIONSHIP WITH THE FARM CREDIT BANK OF TEXAS

The association's financial condition may be impacted by factors that affect the Farm Credit Bank of Texas (bank), as discussed in Note 1 to the consolidated financial statements, "Organization and Operations," included in this annual report. The financial condition and results of operations of the bank may materially affect the stockholders' investment in the association.

The annual and quarterly stockholder reports of the Farm Credit Bank of Texas (bank) are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720-2590 or calling (512) 465-1881. Copies of the bank annual and quarterly stockholder reports can also be requested by e-mailing fcb@farmcreditbank.com. The annual and quarterly stockholder reports are also available on its website at *www.farmcreditbank.com*.

The association's quarterly stockholder reports are also available free of charge, upon request. These reports will be available approximately 40 days after quarter end and can be obtained by writing to Legacy Ag Credit, ACA 303 Connally St., Sulphur Springs,

Texas 75482 or calling (903) 885-9566. Copies of the association's quarterly stockholder reports can also be requested by e-mailing *sherry.sturgis@legacyaca.com*. The association's annual stockholder report is available on its website at www.legacyaca.com 75 days after the fiscal year end. Copies of the association's annual stockholder report can also be requested 90 days after the fiscal year end.

#### SELECTED FINANCIAL DATA

The selected financial data for the five years ended December 31, 2021, required to be disclosed, is incorporated herein by reference to the "Five-Year Summary of Selected Consolidated Financial Data" included in this annual report to stockholders.

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

"Management's Discussion and Analysis," which precedes the consolidated financial statements in this annual report, is incorporated herein by reference.

### DIRECTORS AND SENIOR OFFICERS

The association's member-elected and director-elected board of directors and senior officers are as follows:

		DATE ELECTED/	TERM
NAME	POSITION	EMPLOYED	EXPIRES
Terry D. Milligan	Chairman of the Board	2010	2022
Cheryl Scott	Board-Appointed Director	2019	2022
Cody Newman	Director	2000	2022
Brandon Sides	Director	2017	2023
Danny Evans	Director	2018	2024
Clay Smith	Director	2020	2023
Thomas Goodson	Director	2021	2024
Derrell Chapman	CEO	2017	-
Sherry Sturgis	SVP/CAO	2007	-
Jake Agaron	SVP/CCO	2014	-
Heather Johnson	CFO	2011	-

A brief statement of the business and employment background of each director and senior officer is provided for informational purposes.

**Terry D. Milligan**, director, chairman of the board and a member of the audit committee. Mr. Milligan owns and operates a beef cattle and hay production operation in Van Zandt County and Bryan and Atoka counties in Oklahoma, and he operates Milligan & Company Fire Ant Control. In 2015, he retired from USDA after 34 years of service. Ranching has been his principal occupation for the past five years. Mr. Milligan holds an associate degree in Farm and Ranch Management from Murray State College in Tishomingo, Oklahoma. Mr. Milligan has served as chairman of the board since 2016. He had previously served as vice chairman of the board and executive session secretary, and he is the association's representative on the Farm Credit Bank of Texas Stockholder Advisory Council and nominating committee. He has served as stockholder-elected director since his election in 2010.

**Cheryl Scott**, director and chair of the audit committee. Mrs. Scott resides in the Miller Grove community in Hopkins County, Texas, and is a certified public accountant who is an accounting instructor at Texas A&M University-Commerce, which has been her principal occupation for the past five years. She earned a B.S. degree in Professional Accountancy and a Master of Business Administration degree from Texas A&M University-Commerce. Mrs. Scott previously served as the Director of Financial Reporting and the Director of Emerging Financial Services at the university. She has also served as business manager for the NCAA Lone Star Conference. Mrs. Scott was selected as an outside or board-appointed director in September 2019.

**Cody Newman**, director and vice chairman of the audit committee. Mr. Newman is president and co-owner in a family business, the Newman Corporation, that manages investments and operational activities in oil and gas production and real estate development, located in Harrison County. Operating this family business and ranching have been his principal occupations for the past five years. He serves as a board member of NH, Inc./Newman Ranches, a family business that operates ranches, purchases and

sells livestock, and manages timber production in Harrison and Marion Counties. Additionally, Mr. Newman serves on the board of the Upshur Rural Electric Cooperative Corporation and previously served as a school board member for Harleton ISD. Mr. Newman holds a B.S. in Agriculture and Business from East Texas State University. He served as director at large for the association from 2000 until he was elected as a director by the stockholders in 2008. He was elected board vice chairman in 2010 and served in that position until 2015. Additionally, he has served as audit committee vice chairman and chairman of the compensation committee.

**Brandon Sides**, director, vice chairman of the board and chairman of the compensation committee. Mr. Sides resides in Canton, Texas, where he is owner and operator of Sides Pea Farm & Processing Facility, which has been his principal occupation for the past five years. He serves on the Dallas School District Farm to School Steering Committee. Mr. Sides holds a Political Science degree with a minor in Business and Spanish from the University of Texas. He was appointed as a stockholder-elected director in February, 2017 to fill an unexpired term and was subsequently elected to a three-year term in 2017.

**Danny Evans**, director and member of the audit committee. Mr. Evans resides near Sulphur Springs, Texas, where he owns and operates a beef cattle and hay production operation. He holds a B.S. degree in Agricultural Education from East Texas State University, where he also earned a master's degree in Agriculture. He was a high school agriculture teacher for two years before operating a dairy farm for 33 years. He discontinued his dairy operation in 2009 and served as a county commissioner for Hopkins County for 16 years. County government service and ranching have been his principal occupations for the past five years. He currently serves on the board of the Hopkins/Rains County Farm Bureau (agricultural federation) and has previously served on the Region D Water Planning Group (regional water service) and on several agricultural commodity and farmer cooperative boards. Mr. Evans has served as stockholder-elected director since his election in 2018.

**Clay Smith**, director and member of the compensation committee. Mr. Smith is a contract poultry grower for Sanderson Farms, and he performs safety and risk management consulting work for several public firms which have been his principal occupations for the past five years. He currently serves as president of Circle S Farms, LLC and operates six broiler houses capable of producing approximately 1.2 million birds each year. He was born in Dallas, Texas and currently resides in the Mineola, Texas, area in Wood County. Mr. Smith is a fifth-generation farmer who grew up on a farm that produced sweet potatoes and watermelons. He graduated from Quitman High School and received a B.A. degree in Business Administration/Management from Texas A&M University at Commerce. Mr. Smith was elected to the board in 2020.

**Thomas Goodson,** director and member of compensation committee. Mr. Goodson resides in Van Zandt County where he owns and operates East Texas Seals, an oil and gas industry parts and supply business. He also owns and operates, with his wife Dedra, Goodson Land and Cattle Company, a 150-head beef cattle operation that produces registered Angus seed stock. Operating the oil and gas industry supply business and ranching have been his principal occupations for the past five years. He currently serves on the board of 4 Gens ministry and is president of the Parker Hannifin Distributor Advisory Council (oil and gas industry group). He earned a Bachelor's degree in Business Administration from the University of North Texas. Mr. Goodson has served as stockholder-elected director since his election in 2021.

**Derrell Chapman, CPA**, serves as chief executive officer. He was selected as CEO and began his service with the association in September of 2017. He previously served as president and CEO and as a director of First Federal Bank Texas and its holding company, East Texas Financial Services, Inc., both located in Tyler, Texas. He previously served as chief financial officer of those same entities. Mr. Chapman was also a regional president for a \$22 billion commercial bank in the Tyler market. Mr. Chapman has a BBA in finance from Texas A&M University in College Station, Texas. Mr. Chapman is a certified public accountant licensed in the state of Texas and has over 40 years of experience in the financial services industry.

**Jake Aragon** joined the association in 2014 and currently serves as CCO. Mr. Aragon began his FCS career with Farm Credit of New Mexico in 2000. Mr. Aragon has over 18 years of farm credit experience in various capacities with associations, and served as CCO with AgriLand, FCS prior to that association's merger with Texas AgFinance, FCS. Mr. Aragon holds a BBA in finance with a minor in management and a Bachelor of Accountancy with a minor in economics from New Mexico State University.

**Sherry Sturgis** joined Legacy Ag Credit, ACA in 2007 and serves as SVP and chief administrative officer. Mrs. Sturgis has over 21 years' banking experience in the Sulphur Springs area, most recently serving as senior administrative officer with Guaranty Bond Bank. Mrs. Sturgis began her banking career in 1988 with Texas Commercial Savings, continuing while under the management of the Resolution Trust Corporation, and served as administrative officer of First American Bank & Mortgage until the merger with Guaranty Bond Bank. She has extensive operational experience, including credit operations and human resource management. She attended Texas A&M University in Commerce, Texas (formerly East Texas State University).

**Heather Johnson** joined Legacy in 2011 and currently serves as CFO, having previously served as controller. She has over 29 years of financial accounting and reporting experience. Mrs. Johnson holds BBA in accounting from Texas Christian University and is a certified public accountant licensed in the state of Texas.

### **COMPENSATION OF DIRECTORS**

During 2021, directors were compensated for their service to the association in the form of an honorarium at the rate of \$750 per day for in-person official activities and \$150 for teleconference meetings lasting one hour or less and \$300 for teleconferences lasting more than one hour. The chair of the board and audit committee chair each received a monthly retainer of \$1,000 per for one in-person meeting but were paid the regular honorarium for all other in-person activities each month. The retainer is paid monthly whether or not there is an in-person meeting or activity. Directors were also reimbursed for certain expenses incurred while representing the association in an official capacity. Mileage for attending official meetings during 2021 was paid at the IRS-approved rate of 56 cents per mile. A copy of the travel policy is available to stockholders of the association upon request.

	Number			
	Asso	ociated With	-	10
			Tota	l Compensation in
Director	Board Meetings	Other Official Activities		2021
Terry D. Milligan	12	20	\$	21,300
Cheryl Scott	12	37		28,365
Cody Newman	12	15		15,450
Brandon Sides	12	10		13,500
Danny Evans	12	16		15,150
Clay Smith	12	14		15,450
Thomas Goodson	6	5		6,150
Louis Cernoch, Jr.	6	10		9,600
			\$	124,965

The aggregate compensation paid to directors in 2021, 2020 and 2019 was \$124,965, \$116,831 and \$149,200, respectively. Additional detail regarding director compensation paid for committee service (which is included in the table above) is as follows for 2021:

		Committee									
Director	A	Audit	Other Official Activities								
Terry D. Milligan	\$	1,800	\$	19,500							
Cheryl Scott		1,650		26,715							
Cody Newman		1,800		13,650							
Brandon Sides		-		13,500							
Danny Evans		1,200		13,950							
Clay Smith		-		15,450							
Thomas Goodson		-		6,150							
Louis Cernoch, Jr.		-		9,600							
	\$	6,450	\$	118,515							

The aggregate amount of reimbursement for travel, subsistence and other related expenses paid to directors and on their behalf was \$17,880, \$26,888, and \$55,438 in 2021, 2020 and 2019, respectively.

#### **COMPENSATION OF SENIOR OFFICERS**

#### **Compensation Discussion and Analysis – Senior Officers**

#### Overview

The compensation plan for all employees provides for base salaries to be administered consistent with competitive financial industry survey data of like-sized financial institutions. In 2021, 2020 and 2019 bonuses were paid in accordance with the bonus plan as discussed below.

A critical factor to the association's success is its ability to attract, develop and retain staff members who are knowledgeable and efficient in their ability to support the association in the execution of its strategic objectives and delivery of association results that maximize the value to the stockholders. This objective holds particularly true for the association's chief executive officer (CEO) and senior officer group. The association operates utilizing a compensation program that focuses on the performance and contributions of its employees in achieving the association's financial and operational objectives, all for the ultimate benefit of its stockholder/members. The association's board of directors, through its compensation committee, establishes salary and incentive programs utilizing data derived from independent third-party compensation specialists in the financial services sector to ensure that salary and incentive structures are in line with market-comparable positions. Studies provided by third-party compensation specialists form the foundation for the association's evaluation and establishment of salary and incentive plans used by the association.

All association employees, with the exception of the CEO and loan officers who do not meet established minimums of production goals, can earn compensation above base salary through an annual success-sharing incentive plan. The term of the plan is each calendar year beginning January 1 through December 31. The Team-Based Plan is based upon the achievement of predetermined association performance goals for interest rate spreads, accrual loan volume growth, adjusted net income and loan fees collected.

Production-based incentive payments can be earned by loan officers when they meet and exceed their respective loan production goals. Loan officers can earn 8-20 basis points times the amount of their individual loan production based on a tiered production goal established by management. Loan officers who have individually assigned production goals must meet established minimum loan production goals to receive any incentive compensation from the team-based portion of the team-based plan.

Additionally, a pool will be created based on 50% of the total dollars in incentive payments earned by the loan officer production incentive results, and the team members other than the relationship managers/loan officers will share in that pool in a manner as determined and defined by the CEO.

In addition to the above, loan officers can earn an incentive based on Average Daily Balance (ADB) Growth. ADB Growth is defined as the year-end percentage increase in the association's average daily balance of Accrual Loan Volume in 2021. Loan officers can earn a percentage of their annual base salary, ranging from 2% to 8%, determined by the annual percentage growth in ADB for the year. A loan officer can earn an incentive equal to the percentage growth in ADB for the association in 2021 multiplied by their annual base salary. ADB must increase by a minimum of 2% for this incentive to apply. The incentive is capped at a maximum of 8%. Loan officers who have individually assigned production goals must achieve 90% of their individual loan production goal to earn this incentive.

The following criteria is also used for determining eligibility for the incentive pay: (1) the association must receive an overall rating of "satisfactory" on credit administration on its Internal Credit Review and (2) eligible employees must receive an annual performance rating of "meets standards" on their individual performance reviews.

### **Chief Executive Officer (CEO) Compensation Policy**

The CEO may be awarded additional compensation above his base salary based upon board discretion. The board takes into consideration the CEO's performance relative to a previously agreed upon CEO Principal Accountabilities document, various association performance metrics, a peer performance comparison and district CEO overall compensation packages

#### **Summary Compensation Table**

The following table summarizes the compensation paid to the CEO and all senior officers of the association during 2021, 2020 and 2019. This may include other non-senior officers if their total compensation is within the top five highest paid employees. Amounts reflected in the table are presented in the year the compensation was earned.

Name of Individual or			Deferred/						
number in group	Year	Salary (b)		Bonus (c)		Per	quisite (d)	Total	
Derrell Chapman - CEO	2021	\$	238,000	\$	50,000	\$	42,333	\$	330,333
Derrell Chapman - CEO	2020		224,509		40,410		36,520		301,439
Derrell Chapman - CEO	2019		217,509		28,275		37,867		283,651
Senior Officers/OHCI (a)									
6	2021		768,372		231,465		157,542	1	1,157,379
5	2020		590,663		108,725		93,577		792,965
6	2019		854,175		116,491		114,211		1,084,877

(a) Aggregate number of senior officers/highly compensated individuals, excluding CEO.

- (b) Gross salary
- (c) Bonuses paid within the first 60 days of the subsequent calendar year.
- (d) Deferred/Perquisites include all non-salary related benefits provided to the employee such as 401(K) matching and contributions to the defined contribution retirement plan (as discussed in Note 2 H), imputed income on employer paid life insurance and imputed income for personal use of association vehicles (as described below).

Certain employees are assigned association-owned vehicles for use in normal business operations. For all personal mileage traveled in association vehicles, the association includes in the earnings of the respective employees an amount derived by an IRS established method. Amounts relating to personal use of association vehicles are included in the "Deferred/Perquisite" column in the table above along with other association-provided benefits. Employees who use their personal automobile for business purposes were reimbursed during 2021 at the IRS-approved rate of 56.0 cents per mile.

Neither the CEO nor any other senior officer received noncash compensation exceeding \$5,000 in 2021, 2020 and 2019.

Senior officers, including the CEO, are reimbursed for reasonable travel, subsistence and other related expenses while conducting association business. A copy of the association's travel policy is available to shareholders upon request.

## TRANSACTIONS WITH DIRECTORS AND SENIOR OFFICERS

The association's policies on loans to and transactions with its officers and directors, required to be disclosed in this section, are incorporated herein by reference from Note 12 to the consolidated financial statements, "Related Party Transactions," included in this annual report.

## DIRECTORS' AND SENIOR OFFICERS' INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

There have been no events that have occurred in the last five years (bankruptcy, conviction or naming in a criminal proceeding, or judgment or finding limiting a right to engage in a business) that are material to the evaluation of the ability or integrity of any person who served as director or senior officer of the association.

### **RELATIONSHIP WITH INDEPENDENT AUDITOR**

The association selected PricewaterhouseCoopers LLP to audit its financial statements and provide an opinion thereon for its 2021 annual report. The total fees for professional services rendered by PricewaterhouseCoopers LLP for the association related to 2021 were \$88,950 for audit services, \$12,500 for tax services and \$900 for nonaudit services.

### **RELATIONSHIP WITH UNINCORPORATED BUSINESS ENTITIES**

The association has no business relationships with any unincorporated business entities as of December 31, 2021.

### FINANCIAL STATEMENTS

The financial statements, together with the report thereon of PricewaterhouseCoopers LLP dated March 16, 2022, and the report of management in this annual report to stockholders, are incorporated herein by reference.

#### **MEMBER/SHAREHOLDER PRIVACY**

Members' nonpublic personal financial information is protected by Farm Credit Administration regulation. Our directors and employees are restricted from disclosing information not normally contained in published reports or press releases about the association or its members.

#### CREDIT AND SERVICES TO YOUNG, BEGINNING AND SMALL FARMERS AND RANCHERS, AND PRODUCERS OR HARVESTERS OF AQUATIC PRODUCTS

#### Mission

The association will make a concerted and cooperative effort to offer credit and related services to young, beginning, and small (YBS) farmers, ranchers, producers, or harvesters of aquatic products as supported by their creditworthiness. Sound and constructive credit to YBS farmers may include credit for nonagricultural purposes (Other Credit Needs) as well as agricultural purposes.

#### Definitions

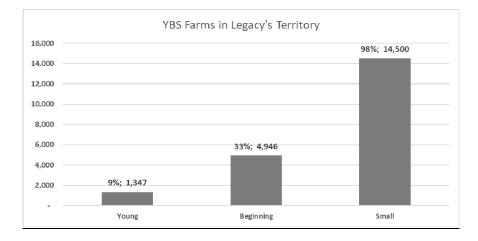
- Young Farmer age 35 or younger
- Beginning Farmer 10 years or less experience
- Small Farmer \$250,000 or less gross agricultural income

#### USDA 2017 Census of Agricultural Data

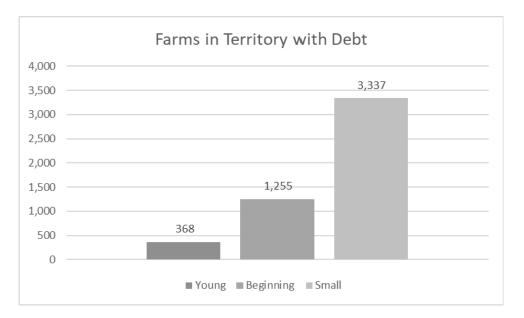
In April 2019 USDA published its 2017 Ag Census. The census provides information about America's farms and ranches and those who operate them, including new data about on-farm decision making, down to the county level. Information collected directly from farmers and ranchers tells us that farm numbers and land in farms continued to decline since the last census completed in 2012. A comparison of the 2017 census with the 2012 census indicates an increase in larger and smaller operation and fewer middle-sized farms. The average age of all farmers and ranchers continues to rise.

### Demographic Data - Legacy's 10 County Territory - Updated USDA Ag Census

The following chart represents young, beginning, and small farms within Legacy's territory.



The chart below represents young, beginning, and small farms in Legacy's territory that reported having farm debt per the 2017 census.



Legacy's portfolio consisted of 1,670 loans as of year-end 2021, 1,544 loans as of year-end 2020 and 1,608 loans as of year-end 2019. The table below represents Legacy's YBS concentrations as of year-end 2019, 2020 and 2021, based on the total number of loans in the portfolio.

	-	int /% of ortfolio	2020 Cou Total P	int /% of ortfolio	2019 Count /% of Total Portfolio		
Young	200	11.98%	199	12.89%	212	13.18%	
Beginning	775	46.41%	724	46.89%	759	47.20%	
Small	901	53.95%	924	59.84%	993	61.75%	

### Association Goals

Each year, the board and management establish quantitative targets in the business plan to measure and evaluate progress toward serving young, beginning and small farmers and ranchers in our territory. The association's YBS loans, as a percentage of total loans outstanding at year-end, are reflected in the above table for the three (3) year period 2019 - 2021.

Based on the USDA 2017 Ag Census, Legacy did not keep pace booking YBS loans and based on the demographics, there are additional lending opportunities to serve this segment within the association's territory.

As the chart on the following page outlines, in 2021 there were mixed results in comparing actual results versus goals. In the Young Farmer category, the association was slightly below the goal in number and above the goal in volume. In the Beginning Farmer category, the association was above the goal in both number and volume. In the Small Farmer category, the association was below goal in number and above the goal in volume.

The association will continue its efforts to aggressively serve its marketplace. The association's YBS plan in the 2022 Business Plan establishes a 3% growth goal when compared to 2021 actual loan numbers and volume in each category. Continued enhancement of the association's visibility in the communities in which we serve, as well as direct marketing and communications, particularly to YBS farmers in our territory, will improve the association's ability to achieve its goals.

The following chart identifies the association's actual 2021 results and goals for years 2022, 2023 and 2024. Based on these goals, the association expects that the volume and number of YBS farmers served throughout our territory will grow in future years.

### 2021 Actual

	Loans Ou	itsta	anding	Gross New Business Plus Commitments FYE			
Category	Number of Loans		Volume	Number of Loans		Volume	
Young	200	\$	40,191	56	\$	18,409	
Beginning	775	\$	156,665	207	\$	65,649	
Small	901	\$	81,778	222	\$	23,341	

2021 Goals									
	Loans Ou	nding	Gross New Business Plus Commitments FYE						
Category	Number of Loans		Volume	Number of Loans		Volume			
Young	205	\$	31,808	46	\$	10,337			
Beginning	746	\$	123,863	161	\$	40,157			
Small	952	\$	70,535	200	\$	20,388			

#### 2022 Goals

_	Loans Ou	anding	Gross New Business Plus Commitments FYE			
Category	Number of Loans		Volume	Number of Loans		Volume
Young	206	\$	41,397	58	\$	18,961
Beginning	798	\$	161,365	213	\$	67,618
Small	928	\$	84,231	229	\$	24,041

### 2023 Goals

	Loans Ou	anding	Gross New Business Plus Commitments FYE			
Category	Number of Loans		Volume	Number of Loans		Volume
Young	212	\$	42,639	59	\$	19,530
Beginning	822	\$	166,206	220	\$	69,647
Small	956	\$	86,758	236	\$	24,762

2024 Goals								
	Loans Ou	nding	Gross New Business P	lus C	ommitments FYE			
Category	Number of Loans		Volume	Number of Loans		Volume		
Young	219	\$	43,918	61	\$	20,116		
Beginning	847	\$	171,192	226	\$	71,736		
Small	985	\$	89,361	243	\$	25,505		

### Related Services

The association works to identify and meet the unique needs of young, beginning, and small operations by either offering or sponsoring related services and programs such as:

- Workshops providing borrowers and local producers valuable information regarding farm planning and management, product marketing, and risk management
- Credit Life Insurance and fee appraisal services

- Allocation of additional time, from inquiry through closing, to assist qualified borrowers with real estate purchases
- Recognition and allowance for circumstances unique to YBS applicants
- Support of federal and state sponsored guarantee programs for YBS borrowers
- Facilitation of loan processing with Farm Service Agency and Texas Department of Agriculture

#### Outreach to the YBS Segment

The association realizes the future of agriculture rests with young producers, and outreach was evidenced through continued participation in numerous local activities, such as:

- Co-sponsorship of value-added workshops targeting young farmers and ranchers within the territory
- Support and participation of career day events at local universities
- Sponsorship of an association borrower for the annual Farm Credit Young Leaders Program, which gives current and future leaders insight into the ways Farm Credit supports agriculture
- Participation in the Texas District membership and sponsorship program through FCBT, which supports various YBS statewide organizations and events
- Supporting local 4-H and FFA chapter events
- Sponsoring Texas AgriLife Extension Service events that train and address beginning farmers needs
- Purchasing of livestock show animals
- Maintaining a visible presence at hay shows and rodeos within the territory
- Exhibiting and distributing marketing material at trade shows and livestock and equipment auctions
- Awarding scholarships to area youth involved in agriculture
- Sponsoring local charitable and civic events
- Continue efforts to establish a YBS Advisory Committee or obtain input from YBS borrowers in order to enhance association knowledge regarding the YBS sector

### **Strategies**

- Through staff meetings and periodic memorandums, review the association's YBS Farmer and New Generation loan programs and policies with association personnel to ensure an understanding of and compliance with policies and procedures.
- Ensure YBS loans are properly identified and classified in accordance with systemwide classification standards.
- Internal controls, and more specifically, the lines of responsibility in administering the YBS program, are

contained within existing association loan policies and procedures regarding standard and New Generation loan programs. Each loan officer is charged with maintaining soundness and monitoring performance results within the YBS loan portfolio.

- Increase utilization of the association's New Generation loan program. The association's goal is to close five (5) loans for a total of \$200,000 in 2021.
- Ensure the association's Marketing Program adequately targets YBS farmers and ranchers by requiring that branch offices participate in at least one YBS marketing activity on a quarterly basis. Activities will include but not be limited to 4-H and FFA events, youth livestock shows, hay shows, chamber events, support to local charitable and service organizations and other related service events. Documentation of all such activities is required and reported quarterly to Legacy's board of directors.
- Review and update, when needed, the association Lending Standards to ensure maximum penetration in the YBS farmer market based on their creditworthiness and the financial ability of the Association.
- Promotion the YBS program with a positive attitude is required of the entire staff.
- Opportunities to cooperate will include utilization of the association's New Generation Program, with coordinated efforts with USDA on its Young and Beginning Farmer participation programs.
- An annual report of the association's YBS loan related data is submitted to the Farm Credit Bank of Texas after each calendar year-end. The Farm Credit Bank of Texas compiles YBS data on a district-wide basis and submits to FCA and to the association board of directors. A summary capsule report of YBS loan-related statistics is provided to the association board of directors on a quarterly basis. Reporting to stockholders is contained in the annual report, which is completed during the first quarter of each calendar year for the preceding full calendar year.
- Monitor closely the clear lines of responsibility for YBS program implementation by loan officers. Additionally, track performance and results of the association's YBS Program and report quarterly to the association's board of directors.
- Provide loans to FFA and 4H students for the purchase of show animals.
- Utilize the YBS Advisory Committee and/or YBS borrower input and feedback to assist in the development of marketing and lending objectives to best reach the YBS demographic in our market and further meet the mission of the Farm Credit System, to represent the association at agricultural events and meetings, to gain YBS influencers and advocates for Legacy in the communities we serve, to represent the YBS sector to the board, and to improve Legacy's ability to attract high quality YBS borrowers.